



You're In Charge®

RETIREMENT PLAN SERVICES

My journey. My way.



*Lincoln Director*SM

The Lincoln National Life Insurance Company
Lincoln Life & Annuity Company of New York

**ABL/Abel HR Multi 401(k) and
Savings Plan**

How do you see yourself in retirement?

Whether your vision of retirement involves enjoying leisure activities, spending time with family and friends, or pursuing a second career, your “time after work” will be as unique as you are. But whatever your goals, the steps to achieving them are common to everyone.

Don't have a specific goal in mind? Maybe retirement seems really far away or you haven't taken the time to consider what you want to do when it arrives. That's okay. The important thing is to start saving for your future right now. After all, the more money you have in retirement, the more options you'll have. And who doesn't like to have choices?

Redefine retirement.

Thanks to advances in healthcare, we're living longer, healthier lives. While that means you may be able to work well past age 65, it also means your retirement could last 25 years or more. And your savings need to last as long as your retirement does.



My journey. My way.

Social Security is likely to make up only a portion of what you'll need in retirement. Your employer-sponsored plan may be your single biggest source of income.



Put the power of the plan to work for you.

You're eligible to participate in a valuable benefit: your employer-sponsored retirement plan. Designed to help you save for your financial future, your plan offers several great advantages:

It's easy. Contributions are automatically deducted from your paycheck every pay period.

You'll enjoy tax advantages. If you contribute on a pretax basis, your contributions are deducted from your salary before taxes, reducing your taxable income. If your plan permits and you make after-tax Roth contributions, you pay taxes up front, allowing you to make tax-free withdrawals in retirement, provided your Roth account has been in existence for at least five years and the distribution is due to your death or disability or is made on or after the date you become age 59½.

Your money compounds over time. Thanks to the power of compounding, you have the ability to make money on your money and potentially grow your savings.

You may get free money. If your plan offers employer matching contributions, be sure to take advantage of them. If you don't, it's like saying "no" to free money.

You can take it with you. Any money you put into the plan is yours to keep—even if you change jobs.

Helping you every step of the way —from hired through retired

Lincoln Financial provides help during every stage of retirement planning—from enrollment through retirement. Whether you're a first-time participant or simply are new to the plan, this guide will provide step-by-step instructions for making the most of your employer-sponsored retirement plan.


Let's get started.






My journey. My way.

Ready to get started?

Get help enrolling in the plan by meeting with a retirement plan representative. 

Visit [LincolnFinancial.com/Retirement](https://www.lincolffinancial.com/retirement) to explore all the benefits of your employer-sponsored plan. 

Put time on your side.

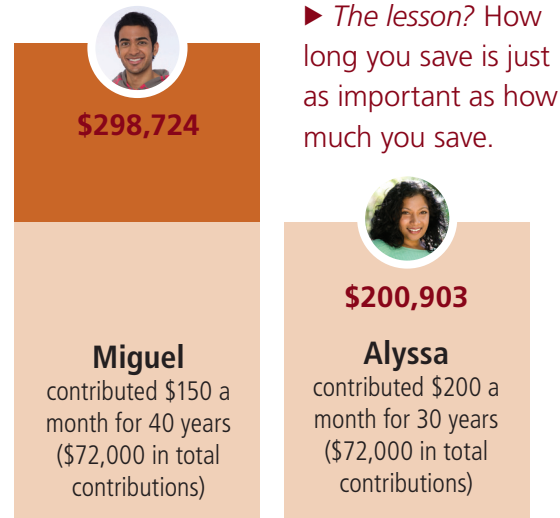
Whether retirement seems far off or right around the corner, the truth is, you'll never have more time to save than you do today. And when it comes to saving for retirement, starting early is the smartest move you can make. You have the potential to make money on your money—earning returns on your account balance and new contributions. So the longer your money can grow, the better off you'll be.

Improve your financial outlook by starting early.

For example, let's say Miguel and Alyssa both started working at age 25. Miguel immediately started contributing \$150 a month to the plan and continued until his retirement at age 65. Alyssa waited until she was 35 to join the plan and contributed \$200 a month until her retirement at the same age.

Each contributed the same total amount—\$72,000.

At retirement, how much more do you think Miguel had? Nearly \$100,000 more!



This example assumes a 6% rate of return, compounded monthly. This is a hypothetical example and is not indicative of any product or performance and does not reflect any expense associated with investing. The assumed rate of return is not guaranteed. Taxes are due upon distribution of the tax-deferred amount, and, if shown, results would be lower. Distributions taken before age 59½ may be subject to an additional 10% federal tax. It is possible to lose money by investing in securities.

It may cost less than you think.

If you're saving on a pretax basis, the impact on your salary may be less than you imagine.

Let's assume you have a \$1,500 biweekly salary, contribute 6% and are in a 25% tax bracket. **It would cost you only \$68 in take-home income to contribute \$90 per pay period.**

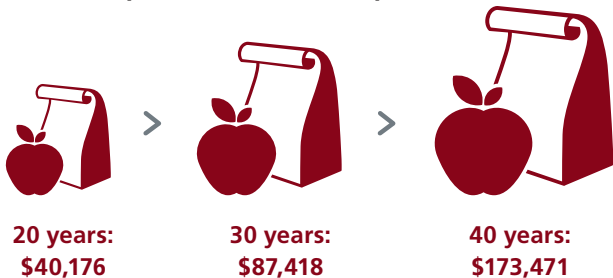
See how different savings rates can impact your salary at LincolnFinancial.com/Retirement.

These estimated tax savings are based on federal income tax rates only and do not include any state or local income tax. The tax calculations do not account for any other income sources. Your actual tax savings will depend on your personal tax situation.

Brown bagging it every once in a while can really pay off!

Think about how much you spend going out for lunch. Now, imagine eating out every other day or only on Fridays. By doing so, you can easily save \$20 a week. See how this small change can add up over time!

How \$20 per week can add up



This example assumes a \$20 per week contribution and a 6% rate of return, compounded weekly in a tax-deferred account.

This is a hypothetical example. It is not indicative of any product or performance and does not reflect any expense associated with investing. The assumed rate of return is not guaranteed. Taxes are due upon distribution of the tax-deferred amount and, if shown, results would be lower. Distributions taken before age 59½ may be subject to an additional 10% federal tax. It is possible to lose money by investing in securities.

My journey. My way.



Three easy ways to "find the money"

Curb impulse buys. Magazines at the cash register, scratch-off tickets, and fancy coffee drinks all add up.



Give yourself a gift. Consider increasing your contribution amount on your birthday, work anniversary or whenever you get a raise or bonus.



Review your monthly spending. Could you reduce cable expenses, lower your cell phone bill, skip the movie snacks or eat at home more often? Even small changes can free up extra cash that you can put toward something much more important: your future.



Let's go!

Now that you've decided to take advantage of this convenient and cost-effective way to save for retirement, you need to make two decisions.

1 Decide how much to save.

New to saving? Start with 6%.

Not sure where to start? It's okay to start small. Even modest contributions can add up over time. The important thing is to begin saving—consistently and automatically—for your future. It's one habit that can really pay off later.

Accustomed to saving? Increase by 2%.

If you're already in the habit of saving, challenge yourself to save 2% more each year, striving for a savings rate of 10% to 15%. These small, gradual steps can have a big impact on your savings over time, as the chart shows.

Feeling confident? Max out.

If you can swing it, your best option is to contribute the maximum now, while you have time for your savings to grow. With your direct payroll deductions, you may never miss the money. Age 50 or older? Then consider making catch-up contributions—additional contributions that can help you finish strong!

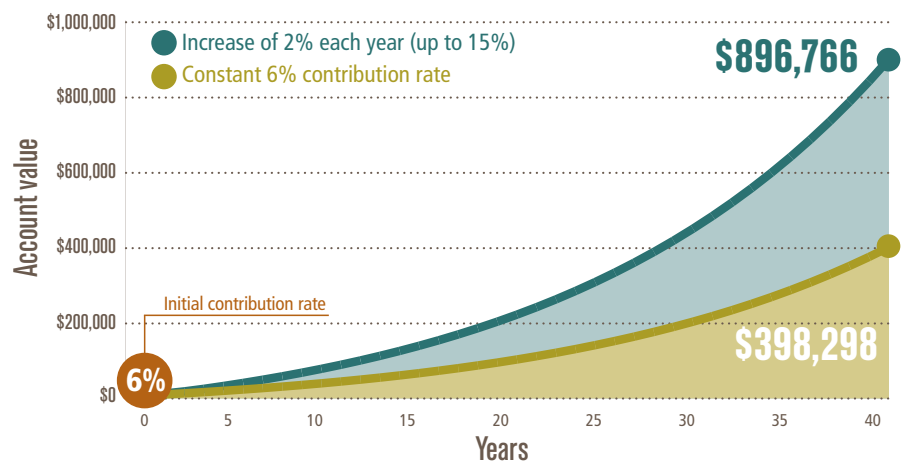
Meet the match, if one is offered.

If your plan offers employer matching funds, be sure to contribute enough to receive all the "free money" to which you're entitled. Not only is it a valuable benefit, it's a great way to accelerate your savings progress.

The power of 2% more

This hypothetical example assumes:

- An annual salary of \$40,000
- Contributions invested over 40 years
- A 6% rate of return, compounded monthly in a tax-deferred account
- No matching contributions



This is a hypothetical example. It is not indicative of any product or performance and does not reflect any expense associated with investing. Taxes are due upon distribution of the tax-deferred amount and, if shown, results would be lower. Distributions taken before age 59½ may be subject to an additional 10% federal tax. It is possible to lose money investing in securities.

2 Decide where to invest.

Every investor is different. That's why it's important to plan ahead for your retirement while keeping in mind these four fundamentals of smart investing that can help you decide where to invest.

Set a long-term goal.

Your long-term goal should be unique to your situation —when you plan to retire, what you expect to do during retirement, and whether you'll have any other sources of income. Consider setting short-term goals along the way, such as how much to contribute to your workplace retirement plan today and when and how much you'll increase your contributions in the future.

Help keep pace with inflation.

If not for inflation, preparing for retirement would be as simple as putting money in a savings account. Unfortunately, it's not that easy. Returns on savings accounts rarely beat inflation over time. Prudent investing can help you keep pace with inflation and preserve your money's purchasing power.

Understand and manage risk.

Remember, there is such a thing as playing it too safe. When you invest, you should consider various types of risk. There's a chance that you'll lose money or that it won't grow as much as expected. A wise investor doesn't try to avoid all risk, but does try to manage it.

Diversify your portfolio.

A good rule of thumb is to diversify your investments through asset allocation. Asset allocation is the way your money is spread among four major asset classes: stocks, bonds, balanced/asset allocation funds, and cash/stable value options. Diversifying among asset classes may help minimize risk, but it cannot eliminate the risk of investment losses.

My journey. My way.



Want to learn more?



Your retirement plan representative can provide you with educational support that may help you select investments that align with your financial goals.

Learn about investing strategies, watch informative videos, and test drive helpful tools at LincolnFinancial.com/Retirement.



Investing 101

Overview of four major asset classes

Before you graduate and enter the world of retirement planning, take a few minutes to educate yourself about the basics of investing.

Stocks are shares in the ownership of a company. Stocks carry greater risks than bonds and cash/stable value options. However, stocks have historically offered the greatest potential for long-term growth.

Balanced/asset allocation funds contain a mix of stocks and bonds. Because stocks and bonds tend to perform differently at any given time, balanced funds are designed to smooth out the ups and downs of investing while seeking growth from stocks.

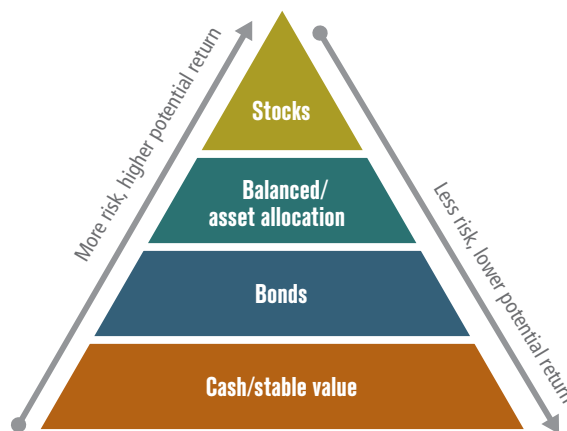
Bonds are issued by corporations or government agencies. Whereas stocks are shares of ownership in a company, bonds are essentially “loans” by investors to corporations or government agencies. You invest in a bond seeking a return on the amount you put in, plus a fixed rate of interest, paid at a set date.

Cash/stable value options are similar to bonds but hold money for much shorter periods. They offer low investment risk and low returns.

Your employer-sponsored retirement plan offers access to these asset classes through a variety of investment options that pool investments in stocks, bonds, and other investments, as well as balanced combinations of stocks and bonds. Some retirement plans also offer company stock as an investment option.

The pyramid of investment risk

Generally, the greater the risk of any investment option, the greater the potential return; the lower the risk, the lower the potential return. The investment pyramid illustrates the relative risks and potential returns of the three major asset classes and balanced stock and bond options. The higher you are on the pyramid, the higher the risk and potential return. **Please note:** There are significant differences in risk among investment options within these asset classes.





Overview of stocks

Stocks may be categorized by market capitalization, geographic scope, business sector, market index, or investment style.

Stocks provide potential growth by increasing in value (capital appreciation) or paying dividends.

Stock prices fluctuate daily with changing market conditions, so they carry the most potential risk of loss of any asset class.

However, stocks have historically outperformed other types of assets over the long term. While past performance is not a guarantee of future results, stocks are an attractive investment, especially if held for a number of years, allowing investors time to weather potential ups and downs in value due to market fluctuations.



Overview of balanced investment options

Balanced investment options hold a combination of stocks and bonds. They offer a level of risk between pure stock funds and pure bond funds. Such funds are designed to manage downturns in the stock market without too much of a loss. However, balanced investment options usually will increase less than all-stock investment options during a rising market.



Overview of bonds

There are different types and grades of bonds with varying risks. The market values, or prices, of bonds will fluctuate with changing interest rates. Since bonds pay fixed interest rates, their prices increase when prevailing interest rates fall and decrease when interest rates move higher. In other words, interest rates and bond prices tend to move in opposite directions.

Bonds may provide downside protection in a falling stock market. While stocks have outpaced bonds over most time periods—and especially over long-term periods—bonds tend to be less volatile than stocks and their values tend to rise when stock values decline. Since bonds usually behave differently than stock values, they may help smooth out the performance of a diversified portfolio. However, past performance is no guarantee of future results.



Overview of cash/stable value options

Cash/stable value investment options generally hold short-term money market instruments that simply seek to hold their value and pay a modest level of interest. These instruments are liquid, which means they can be quickly converted to cash. An investment in a money market instrument is not insured or guaranteed by the FDIC or any other government agency. Although a money market instrument seeks to preserve its value, it is possible to lose money by investing in one.

Your investment approach

Participating in your employer's plan — investing in your future

When you decide to participate in your retirement plan, you're investing in your future. It's an important first step that can have a lasting effect on your retirement.

Before you choose your investment options, consider your time horizon and risk tolerance. Your time horizon is the number of years your investments have the potential to grow before you retire. Your risk tolerance is the level of investment risk with which you're comfortable. Both of these factors may help determine your profile as an investor.

A brief profile questionnaire is located at the back of this kit.



My journey. My way.

This is just the beginning

As you make your investment elections, consider how to direct all of your assets —including any assets transferred from a prior provider—to the investments you want.

If you submit your enrollment form before your assets are transferred, your prior assets will be directed to the investments you choose during the enrollment process. If you submit your enrollment form after your assets are transferred, you'll need to redirect those assets to the investments you want.

Check with your plan sponsor to see how your prior assets will be directed if you don't select investment options before those assets are received:

- Your transferred assets may be directed to similar investments in the new plan.
- Your transferred assets may be directed to the plan's default investment option.

Once the transfer of assets to Lincoln is complete, please review your account to ensure that the amounts are correct and the investment selections are what you want. You can always change how your assets are invested by logging in to your account at LincolnFinancial.com/Retirement or by calling our Customer Contact Center at 800-510-4015.

Risk-based funds

An all-in-one strategy to help manage risk

Risk-based funds offer an all-in-one strategy that makes it easy for you to create your investment portfolio. You simply select the fund that aligns with your level of risk, and the investment professionals do the rest.

Your retirement plan offers three risk-based asset allocation portfolios managed by Vanguard®.

The Vanguard LifeStrategy® Funds offer varying levels of income, growth potential and risk. When you select one of these options, the result is one complete, diversified portfolio.



About Vanguard LifeStrategy® Funds

The LifeStrategy® Funds are “funds of funds,” composed of several low-cost Vanguard funds that track broadly diversified indexes, each of which seeks to deliver the market return minus costs. Index funds typically cost less than actively managed funds, in which a manager selects the underlying investments. The funds do not employ an investment advisor, but benefit from the investment advisory services of the underlying Vanguard funds in which they invest.

Portfolios built to help you achieve any medium- or long-term goal:

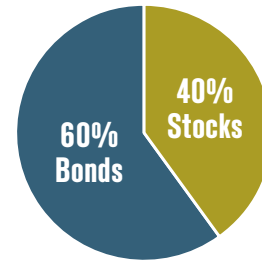
- **Broadly diversified.** Underlying funds invest in thousands of U.S. stocks and bonds—and international stocks, where appropriate—to help spread out risk.
- **Low costs.** This helps keep more of your money working for you.
- **Managed to stay on target.** Each fund maintains its growth- or income-oriented asset mix; as your situation changes over time, you may wish to exchange into a fund that is more or less aggressive.

Decide where to invest

Vanguard LifeStrategy® Conservative Growth Fund

This fund seeks to provide current income with low to moderate capital appreciation. The fund holds 40% of its assets in stocks, a portion of which is allocated to international stocks, and 60% in bonds.

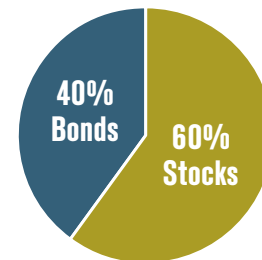
Risk: moderate



Vanguard LifeStrategy® Moderate Growth Fund

This fund seeks to provide current income with low to moderate level of current income. The fund holds 60% of its assets in stocks, a portion of which is allocated to international stocks, and 40% in bonds.

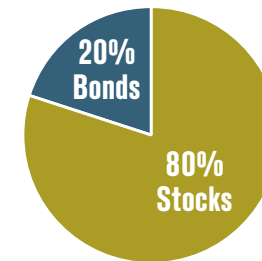
Risk: moderate-to-high



Vanguard LifeStrategy® Growth Fund

This fund seeks to provide capital appreciation and some current income. The fund holds 80% of its assets in stocks, a portion of which is allocated to international stocks, and 20% in bonds.

Risk: high



Diversification does not ensure a profit or protect against a loss in a declining market.

Mutual funds, like all investments, are subject to risks. Each LifeStrategy® Fund invests in up to several broadly diversified Vanguard funds and is subject to the risks associated with those underlying funds.

Target-date funds

A diversified portfolio in a single fund

One of the biggest factors affecting the performance of your portfolio is its asset allocation — the mix of stocks, bonds and cash investments. Vanguard offers a series of target-date funds that provide broad diversification within a single fund and are designed to help make investing easy.

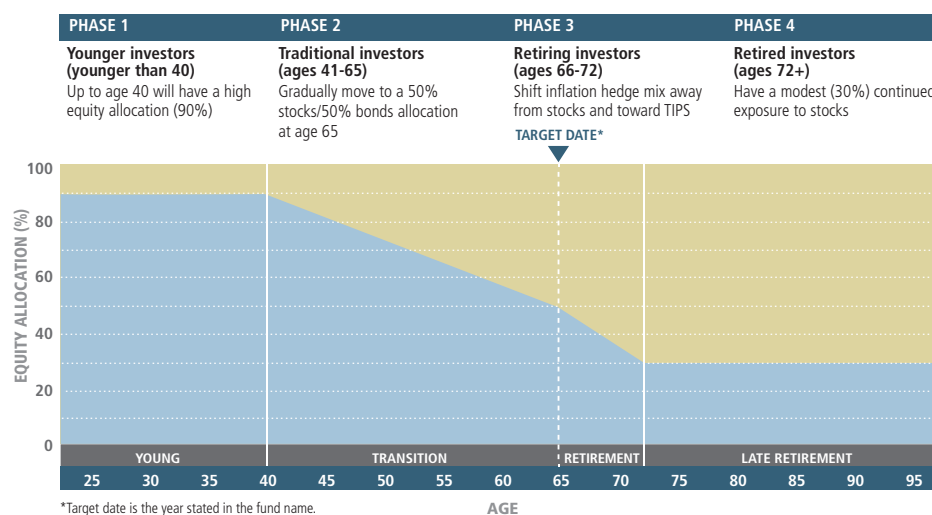
What's a target-date fund?

A target-date fund is designed to simplify long-term investing by allowing you to make a single choice for your portfolio based on your expected year of retirement. Your asset allocation automatically becomes more conservative over time to help protect you from market volatility as you approach retirement.

- Vanguard Target Retirement 2020 Fund
-
- Vanguard Target Retirement 2030 Fund
-
- Vanguard Target Retirement 2040 Fund
-
- Vanguard Target Retirement 2050 Fund
-
- Vanguard Target Retirement 2060 Fund
-
- Vanguard Target Retirement Income Fund
-

How Vanguard Target Retirement Funds work

Let's say the approximate date you plan to retire or start withdrawing money is near 2030.¹ You may want to choose the Vanguard Target Retirement 2030 Fund. As the fund approaches and passes its target retirement date, its asset allocation gradually transitions from growth-oriented to a more income-oriented focus. You don't have to think about when or how to adjust your asset allocation because it's done for you.



The target date is the approximate date when investors plan to retire or start withdrawing their money. The principal value is not guaranteed at any time, including at the target date.

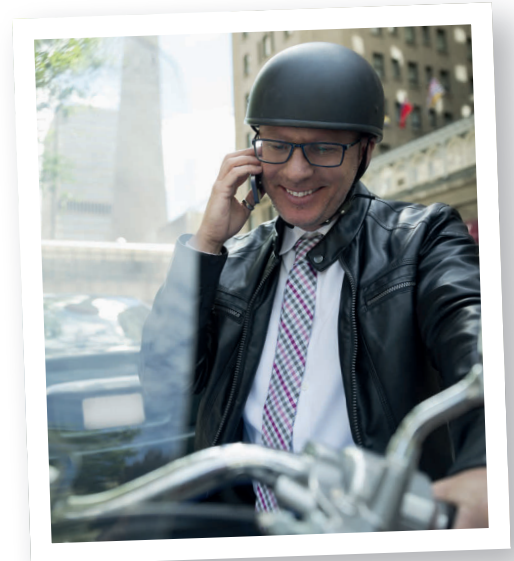
¹ These fund suggestions are based on an estimated retirement age of approximately 65. Should you choose to retire significantly earlier or later, you may want to consider a fund with an asset allocation more appropriate to your particular situation.

Investment objective for all Vanguard Target Retirement Funds

Each of the Target Retirement funds is designed to help manage risk while trying to grow your retirement savings. These funds invest in other Vanguard mutual funds according to an asset allocation strategy designed for investors planning to retire and leave the workforce in or within a few years of their target year.

Sophisticated retirement savings made simple

- **Broadly diversified.** Each of the Target Retirement funds invests in Vanguard's broadest index funds, giving you access to thousands of U.S. and international stocks and bonds.
- **Managed to stay on target.** Asset allocation gradually becomes more conservative as you approach your retirement date.
- **Automatically rebalanced.** The fund manages the target mix, freeing you from the hassle of ongoing rebalancing.
- **A great value.** Target Retirement Funds consist of multiple Vanguard funds, which by design have low costs. When you're investing for a goal with a long time horizon, like retirement, low costs can help increase your net returns over time.



Diversification does not ensure a profit or protect against a loss in a declining market.

Investments in Target Retirement Funds are subject to the risks of their underlying funds. The year in the fund name refers to the approximate year (the target date) when an investor in the fund would retire and leave the workforce. The fund will gradually shift its emphasis from more aggressive investments to more conservative ones based on its target date.

An investment in the Target Retirement Fund is not guaranteed at any time, including on or after the target date.

Choose your own funds

A customized way to diversify your portfolio

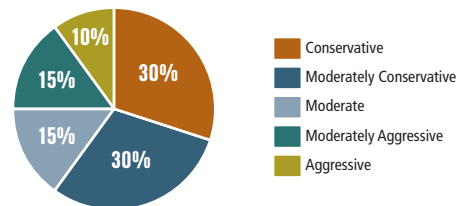
If you want to build and manage a customized portfolio, your retirement plan offers a wide array of funds that allows you to develop a unique, well-diversified investment portfolio on your own.

On the next two pages:

- We've provided models of asset allocation portfolios of hypothetical individuals with different time horizons. **Please note:** A risk tolerance questionnaire is located in the back of this kit for your convenience.
- The investment options are arranged according to their investment categories—ranging from conservative to aggressive.

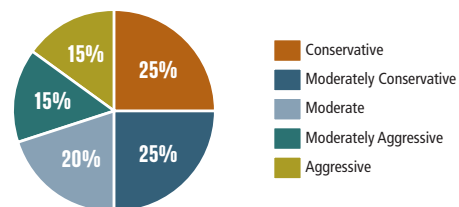
Conservative allocation

This strategy is designed to generate current income and protect assets from short-term volatility. Conservative allocation may be appropriate to consider for those with a relatively short time until retirement and/or a relatively low tolerance for risk.



Moderately Conservative allocation

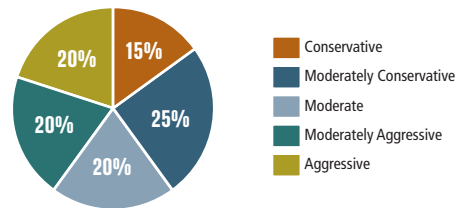
This strategy is designed to generate current income with a potential for moderate growth. Moderately conservative allocation may be appropriate to consider for those with a reasonably long time until retirement and/or a relatively moderate tolerance for risk.



Decide where to invest

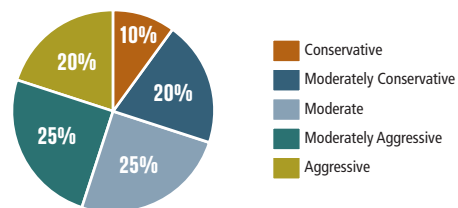
Moderate allocation

This strategy is designed to generate moderate income with a potential for moderate growth. Moderate allocation may be appropriate to consider for those with a long time until retirement and/or a moderate tolerance for risk.



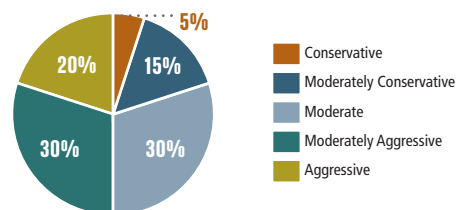
Moderately Aggressive allocation

This strategy is designed to generate low to moderate income with a potential for moderately aggressive growth. Moderately aggressive allocation may be appropriate to consider for those with a long time until retirement and/or a reasonably high tolerance for risk.



Aggressive allocation

This strategy is designed to generate low current income with the potential for aggressive growth. Aggressive allocation may be appropriate to consider for those with a reasonably long time until retirement and/or a high tolerance for risk.



The asset allocation portfolios are for hypothetical individuals with different time horizons (which may extend beyond your retirement date) and risk profiles. In applying particular asset allocation models to your individual situation, you should consider your other assets, income, and investments (e.g., equity in a home, Social Security benefits, individual retirement plan investments, savings accounts, and interests in other qualified and nonqualified plans) in addition to your interests in the plan.

Can't decide?

You can still enroll.

Qualified Default Investment Alternative

If you want to participate in your employer-sponsored retirement plan, but do not elect any of the investment options provided, your contributions will automatically be invested in a qualified default investment fund or model portfolio selected by your employer.

What is a default investment?

The Department of Labor defines a Qualified Default Investment Alternative (QDIA) as an investment fund or model portfolio that's designed to provide both long-term appreciation and capital preservation through a mix of equity and fixed income exposures based on an employee's age, target retirement date, life expectancy or other risk considerations for the plan's employees overall. QDIAs are designed to change their asset allocation and associated risk levels over time with the objective of becoming more conservative as an employee's age increases.

QDIA features

Provides a default investment option for employees who do not make an affirmative investment election for their company retirement plan account.

Helps ensure that contributions are invested appropriately in a mix of equity and fixed income investments appropriate for long-term retirement savings.

Is managed by either an investment manager or an investment company registered under the Investment Company Act of 1940.

Your plan's QDIA

If you do not select investment choices, your contributions will be invested in the plan's qualified default investment alternative, Vanguard Target Retirement funds, based on your date of birth.*

For an explanation of Morningstar terms, please refer to the Investment option profile disclosures page just before the Morningstar fund profiles section of this enrollment book.

Vanguard Target Retirement 2020 (SAV2) – Birth year 1955-1964

Morningstar Category

Target-Date 2020

Operations

Fund Inception Date: 06-07-06
 Portfolio Manager: William A. Coleman
 Management Co.: Vanguard Group, Inc.

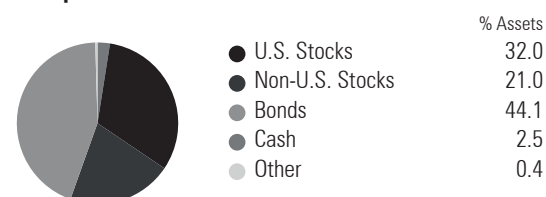
Investment strategy

The investment seeks to provide capital appreciation and current income consistent with its current asset allocation.

The fund invests in other Vanguard mutual funds according to an asset allocation strategy designed for investors planning to retire and leave the workforce in or within a few years of 2020 (the target year). The fund's asset allocation will become more conservative over time, meaning that the percentage of assets allocated to stocks will decrease while the percentage of assets allocated to bonds and other fixed income investments will increase.

Portfolio Analysis

Composition as of 03-31-18



Volatility Analysis

Risk: Below Average

In the past, this investment has shown a relatively small range of price fluctuations relative to other investments. Based on this measure, currently more than two-thirds of all investments have shown higher levels of risk. Consequently, this investment may appeal to investors looking for a conservative investment strategy.

Vanguard Target Retirement 2030 (SAV3) – Birth year 1965-1974

Morningstar Category

Target-Date 2030

Operations

Fund Inception Date: 06-07-06
 Portfolio Manager: William A. Coleman
 Management Co.: Vanguard Group, Inc.

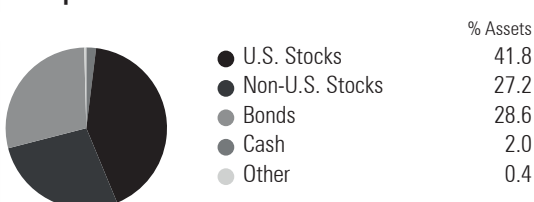
Investment strategy

The investment seeks to provide capital appreciation and current income consistent with its current asset allocation.

The fund invests in other Vanguard mutual funds according to an asset allocation strategy designed for investors planning to retire and leave the workforce in or within a few years of 2030 (the target year). The fund's asset allocation will become more conservative over time, meaning that the percentage of assets allocated to stocks will decrease while the percentage of assets allocated to bonds and other fixed income investments will increase.

Portfolio Analysis

Composition as of 03-31-18



Volatility Analysis

Risk: Average

In the past, this investment has shown a relatively moderate range of price fluctuations relative to other investments. This investment may experience larger or smaller price declines or price increases depending on market conditions. Some of this risk may be offset by owning other investments with different portfolio makeups or investment strategies.

*The year in the Vanguard Target Retirement fund name refers to the approximate year (the target date) when an investor in the fund would retire and leave the work force. In selecting the Vanguard Target Retirement funds as the QDIA, the Plan Sponsor determined to default participants into the funds utilizing an approximate target retirement age of 65.

Vanguard Target Retirement 2040 (SAV4) – Birth year 1975-1984

Morningstar Category

Target-Date 2040

Operations

Fund Inception Date: 06-07-06
 Portfolio Manager: William A. Coleman
 Management Co.: Vanguard Group, Inc.

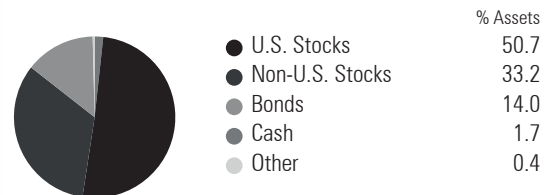
Investment strategy

The investment seeks to provide capital appreciation and current income consistent with its current asset allocation.

The fund invests in other Vanguard mutual funds according to an asset allocation strategy designed for investors planning to retire and leave the workforce in or within a few years of 2040 (the target year). The fund's asset allocation will become more conservative over time, meaning that the percentage of assets allocated to stocks will decrease while the percentage of assets allocated to bonds and other fixed income investments will increase.

Portfolio Analysis

Composition as of 03-31-18



Volatility Analysis

Risk: Average

In the past, this investment has shown a relatively moderate range of price fluctuations relative to other investments. This investment may experience larger or smaller price declines or price increases depending on market conditions. Some of this risk may be offset by owning other investments with different portfolio makeups or investment strategies.

Vanguard Target Retirement 2050 (SAV5) – Birth year 1985-1994

Morningstar Category

Target-Date 2050

Operations

Fund Inception Date: 06-07-06
 Portfolio Manager: William A. Coleman
 Management Co.: Vanguard Group, Inc.

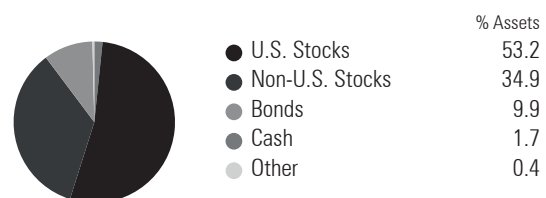
Investment strategy

The investment seeks to provide capital appreciation and current income consistent with its current asset allocation.

The fund invests in other Vanguard mutual funds according to an asset allocation strategy designed for investors planning to retire and leave the workforce in or within a few years of 2050 (the target year). The fund's asset allocation will become more conservative over time, meaning that the percentage of assets allocated to stocks will decrease while the percentage of assets allocated to bonds and other fixed income investments will increase.

Portfolio Analysis

Composition as of 03-31-18



Volatility Analysis

Risk: Average

In the past, this investment has shown a relatively moderate range of price fluctuations relative to other investments. This investment may experience larger or smaller price declines or price increases depending on market conditions. Some of this risk may be offset by owning other investments with different portfolio makeups or investment strategies.

Vanguard Target Retirement 2060 (SAEF) – Birth year 1995 and after

Morningstar Category

Target-Date 2060+

Operations

Fund Inception Date: 01-19-12
 Portfolio Manager: William A. Coleman
 Management Co.: Vanguard Group, Inc.

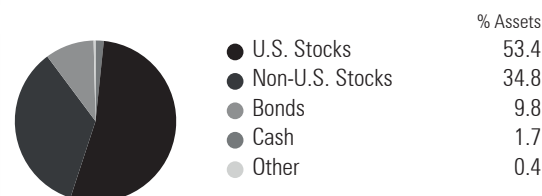
Investment strategy

The investment seeks to provide capital appreciation and current income consistent with its current asset allocation.

The fund invests in other Vanguard mutual funds according to an asset allocation strategy designed for investors planning to retire and leave the workforce in or within a few years of 2060 (the target year). The fund's asset allocation will become more conservative over time, meaning that the percentage of assets allocated to stocks will decrease while the percentage of assets allocated to bonds and other fixed income investments will increase.

Portfolio Analysis

Composition as of 03-31-18



Volatility Analysis

Risk: Average

In the past, this investment has shown a relatively moderate range of price fluctuations relative to other investments. This investment may experience larger or smaller price declines or price increases depending on market conditions. Some of this risk may be offset by owning other investments with different portfolio makeups or investment strategies.

Vanguard Target Retirement Income (SAEG)

Morningstar Category

Target-Date Retirement

Operations

Fund Inception Date: 10-27-03
 Portfolio Manager: William A. Coleman
 Management Co.: Vanguard Group Inc.

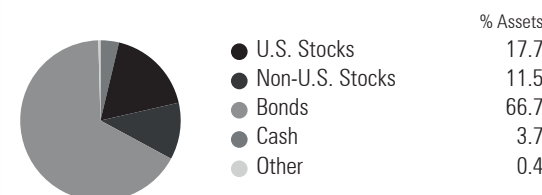
Investment strategy

The investment seeks to provide current income and some capital appreciation.

The fund invests in other Vanguard mutual funds according to an asset allocation strategy designed for investors currently in retirement. Its indirect bond holdings are a diversified mix of short-, intermediate-, and long-term U.S. government, U.S. agency, and investment-grade U.S. corporate bonds; inflation protected public obligations issued by the U.S. Treasury; mortgage-backed and asset-backed securities; and government, agency, corporate, and securitized investment grade foreign bonds issued in currencies other than the U.S. dollar.

Portfolio Analysis

Composition as of 03-31-18



Volatility Analysis

Risk: Below Average

In the past, this investment has shown a relatively small range of price fluctuations relative to other investments. Based on this measure, currently more than two-thirds of all investments have shown higher levels of risk. Consequently, this investment may appeal to investors looking for a conservative investment strategy.

Each Fund is operated as a fund of funds which invests primarily in one or more other funds. From time to time, the Fund's adviser may modify the asset allocation for the underlying funds in which each Fund invests including the addition of new funds. A Fund's actual allocation may vary from the target strategic allocation at any point in time. Additionally, the Fund's adviser may also manage assets of the underlying funds directly for a variety of purposes. Funds of this nature may be more expensive than other investment options. The target date is the approximate date when investors plan to retire or start withdrawing their money. Some target date funds make no changes in asset allocations after the target date is reached; other target date funds continue to make asset allocation changes following the target date (see prospectus for the fund's allocation strategy). The principal value is not guaranteed at any time, including at the target date.

Investment Option Lineup

Aggressive	Moderately Aggressive	Moderate	Moderately Conservative	Conservative
Specialty				
	LVIP Clarion Global Real Estate (SA55)			
International Stock				
Oppenheimer Developing Markets (SA94)	American Funds EuroPacific Growth Fund® (SA11) LVIP SSgA International Index (SAL5)			
U.S. Stock		Invesco Growth and Income (SA28)		
DFA US Targeted Value (SA4H) SSgA Russell Small Cap Growth Index NL (SALC)	American Funds Growth Fund of America® (SA1K) LVIP SSgA S&P 500 Index (SA27) SSgA S&P MidCap® Index NL (SALA)			
Balanced/Allocation		Vanguard LifeStrategy® Conservative Growth (SA30) Vanguard LifeStrategy® Growth (SA32) Vanguard LifeStrategy® Moderate Growth (SA21) Vanguard Target Retirement 2020 (SAV2) Vanguard Target Retirement 2030 (SAV3) Vanguard Target Retirement 2040 (SAV4) Vanguard Target Retirement 2050 (SAV5) Vanguard Target Retirement 2060 Fund Investor Shares (SAEF)	Vanguard Target Retirement Income Fund Investor Shares (SAEG)	
Bond		Baird Core Plus Bond Fund Institutional Class (SADZ)	LVIP BlackRock Inflation Protected Bond (SA92) LVIP SSgA Bond Index (SAL6)	Federated Gov Ultrashort Duration (SA4X)
Cash/Stable Value				Guaranteed Stable Value* (SV99)

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*The Guaranteed Stable Value Account is based on the ability of the Lincoln National Life Insurance Company to meet its financial obligations. Transfers to or from the Guaranteed Stable Value Account may be restricted by a 90-day equity wash.

Important investment information

Performance

When used as supplemental sales literature, investment information must be accompanied by this disclosure statement.

The performance data quoted represents past performance; past performance does not guarantee future results. Investment returns and principal value will fluctuate so your account balance, when redeemed, may be worth more or less than your original cost.

Current performance may be lower or higher than the performance data quoted. Instances of high double-digit returns are highly unusual and cannot be sustained. Investors should be aware that returns vary due to market conditions.

When the Separate Account's inception date is less than 10 years, hypothetical performance is based on the inception date of the underlying fund, which predates the inclusion of the underlying fund in the product.

To obtain the most current performance, please contact 800-510-4015 or go to www.LincolnFinancial.com.

The annualized returns do take into account any applicable distributions and deductions from the underlying mutual fund.

There is no additional tax-deferral benefit for an annuity contract purchased in an IRA or other tax-qualified plan.

Issuing Company

Lincoln DirectorSM, a group variable annuity contract, is issued on variations of contract form 19476 and state variations and amendment forms AR-450A and AR-451A by The Lincoln National Life Insurance Company, Fort Wayne, IN, and distributed by Lincoln Financial Distributors, Inc., Radnor, PA, a broker-dealer. **Contractual obligations are subject to the claims-paying ability of The Lincoln National Life Insurance Company.**

Products and features are subject to state availability. Limitations and exclusions may apply.

Fees and Expenses

The performance shown reflects the deduction of the average operating expense of the underlying mutual fund or collective investment trust, as well as the investment management fees that are charged by Lincoln under the group variable annuity contract. All other contract fees, including the asset charge, have not been deducted. If these fees had been deducted, this performance would have been lower. Contact your plan administrator for fee information specific to your company's retirement plan.

Fee and expense information is based on information available as of 03/31/2018.

Benchmark

A benchmark index gives the investor a point of reference for evaluating a fund's performance. Each investment option in the Plan's lineup is compared with a secondary index, based on its Morningstar Category. For example, all funds in the large-growth category are compared with the Russell Top 200 Growth index.

Investment Risk

Foreign securities portfolios/emerging markets portfolios: Portfolios that invest in foreign securities involve special additional risks. These risks include, but are not limited to: currency risk, political risk, and risk associated with varying accounting standards. Investing in emerging markets can accentuate these risks.

Sector portfolios: Portfolios that invest exclusively in one sector or industry involve additional risks. The lack of industry diversification subjects the investor to increased industry-specific risks.

Nondiversified portfolios: Portfolios that invest assets in a single issuer or a few issuers involve additional risks, including share price fluctuations, because of the increased concentration of investment.

Small-cap portfolios: Portfolios that invest in stocks of small companies involve additional risks. Smaller companies typically have a higher risk of failure and are not as well established as larger blue-chip companies. Historically, smaller-company stocks have experienced a greater degree of market volatility than the overall market average and may be less liquid than larger companies.

Mid-cap portfolios: Portfolios that invest in companies with market capitalization below \$10 billion involve additional risks. The securities of these companies may be more volatile and less liquid than the securities of larger companies.

High-yield bond portfolios: Portfolios that invest in less-than-investment-graded debt securities (commonly referred to as junk bonds) involve additional risks because of the lower credit quality of the securities in the portfolio. The investor should be aware of the possible higher level of volatility and increased risk of default.

REITs: The value of the shares of a REIT fund will fluctuate with the value of the underlying assets (real estate properties). There are special risk factors associated with REITs, such as interest rate risk and the illiquidity of the real estate market.

Fund Restrictions

Guaranteed Stable Value Account: Transfers out of the Guaranteed Stable Value Account may be subject to equity wash provisions.

Frequent trading policy: Transactions associated with market timing — such as frequent, large, or short-term transfers among investment options — can affect the underlying funds and their investments. Lincoln Financial therefore reviews the number of transfers that a participant makes within given periods of time to determine if any transfer attempts to capitalize upon short-term movements in the equity markets (Market Timing Policy). If so, the participant's transfer activity will be subject to further scrutiny. Potential market timing or frequent trading may result in future trading restrictions, up to and including temporary (or permanent) revocation of telephone exchange privileges.

Fund-specific restrictions: Fund companies may have their own policies and procedures with respect to frequent purchases and redemptions of their respective shares, which may be more or less restrictive than the frequent trading policies and procedures of other investment options and Lincoln Financial's Market Timing Policy. For example, American Funds® has adopted a purchase blocking policy. When a participant transfers \$5,000 or more from any American Funds® investment option, he/she will be restricted from investing back into that investment option in amounts of \$5,000 or more for 30 calendar days from the effective date of the transaction. If a transfer triggers a fund-specific trade restriction, the participant must then complete all transactions through the Customer Contact Center at 800-510-4015 for the duration of the restriction, including transfers from investment options that are not restricted.

Performance and fee overview

	Separate Account	Average annual total returns as of March 31, 2018						Fees
		YTD	One Year	Three Years	Five Years	Ten Years	Since Inception	Fees
Aggressive								
DFA US Targeted Value (05/14) ¹	SA4H	-2.31	6.39	6.72	10.07	9.21	10.98	0.87
Small Value Dimensional Fund Advisors LP Russell 2000 Value TR USD		-2.64	5.13	7.87	9.96	8.61		
Oppenheimer Developing Markets (05/04) ^{2,10}	SA94	2.93	24.94	8.86	5.45	2.82	9.73	1.37
Diversified Emerging Mkts OppenheimerFunds Inc MSCI EM NR USD		1.42	24.93	8.81	4.99	3.02		
SSgA Russell Small Cap Growth Index NL (09/09) ^{1,8}	SALC	2.12	17.78	8.13	12.23	---	14.01	0.55
Small Growth State Street Global Advisors Russell 2000 Growth TR USD		2.30	18.63	8.77	12.90	10.95		
Moderately Aggressive								
American Funds EuroPacific Growth Fund [®] (09/06) ³	SA1I	0.91	20.57	7.39	8.26	4.39	10.73	1.00
Foreign Large Growth Capital Research and Management Company MSCI ACWI Ex USA Growth NR USD		-0.87	19.92	7.28	6.84	3.25		
American Funds Growth Fund of America [®] (09/06)	SA1K	2.87	19.87	12.59	14.65	9.36	13.49	0.83
Large Growth Capital Research and Management Company Russell 1000 Growth TR USD		1.42	21.25	12.90	15.53	11.34		
LVIP Clarion Global Real Estate (08/01) ^{4,11}	SA55	-4.59	4.26	0.32	3.31	3.00	6.46	1.03
Global Real Estate CBRE Clarion Securities LLC S&P Global REIT TR USD		-5.52	0.90	2.05	5.25	4.94		
LVIP SSgA International Index (06/08) ^{3,8}	SAL5	-0.90	14.81	5.18	5.94	---	1.56	0.65
Foreign Large Blend SSgA Funds Management Inc MSCI ACWI Ex USA NR USD		-1.18	16.53	6.18	5.89	2.70		
LVIP SSgA S&P 500 Index (01/99) ^{8,12}	SA27	-0.89	13.40	10.23	12.73	8.90	5.29	0.53
Large Blend SSgA Funds Management Inc Russell 1000 TR USD		-0.69	13.98	10.39	13.17	9.61		
SSgA S&P MidCap [®] Index NL (06/09) ^{1,8}	SALA	-0.89	10.40	8.37	11.36	---	15.52	0.55
Mid-Cap Blend State Street Global Advisors Russell Mid Cap TR USD		-0.46	12.20	8.01	12.09	10.21		
Moderate								
Baird Core Plus Bond Fund Institutional Class (05/17) ⁵	SADZ	-1.53	1.46	1.55	2.05	4.54	5.25	0.80
Intermediate-Term Bond Robert W. Baird & Co. Incorporated BBgBarc US Agg Bond TR USD		-1.46	1.20	1.20	1.82	3.63		
Invesco Growth and Income (08/93) ¹³	SA28	-2.66	8.49	9.10	11.10	7.91	7.47	0.82
Large Value Invesco Advisers, Inc. Russell 1000 Value TR USD		-2.83	6.95	7.88	10.78	7.78		

	Separate Account	Average annual total returns as of March 31, 2018						Fees
		YTD	One Year	Three Years	Five Years	Ten Years	Since Inception	Fees
Moderate (continued)								
Vanguard LifeStrategy® Conservative Growth (08/94) ^{6,9,14}	SA30	-0.79	6.33	3.95	5.06	5.60	6.17	0.67
Allocation--30% to 50% Equity Vanguard Group Inc Morningstar Mod Con Tgt Risk TR USD		-0.92	6.54	4.70	4.95	5.13		
Vanguard LifeStrategy® Growth (08/94) ^{6,9,15}	SA32	-0.69	11.69	6.87	8.50	6.67	7.13	0.67
Allocation--70% to 85% Equity Vanguard Group Inc Morningstar Mod Agg Tgt Risk TR USD		-0.78	12.00	7.62	8.42	6.88		
Vanguard LifeStrategy® Moderate Growth (06/83) ^{6,9,16}	SA21	-0.72	9.01	5.46	6.80	6.39	8.28	0.67
Allocation--50% to 70% Equity Vanguard Group Inc Morningstar Mod Tgt Risk TR USD		-0.87	9.09	6.13	6.69	6.12		
Vanguard Target Retirement 2020 (11/13) ^{7,9}	SAV2	-0.70	8.39	5.10	6.69	5.66	5.79	0.65
Target-Date 2020 Vanguard Group Inc Morningstar Lifetime Mod 2020 TR USD		-0.83	8.19	5.20	6.12	5.87		
Vanguard Target Retirement 2030 (11/13) ^{7,9}	SAV3	-0.69	10.62	6.29	8.04	6.17	6.19	0.65
Target-Date 2030 Vanguard Group Inc Morningstar Lifetime Mod 2030 TR USD		-0.85	10.66	6.61	7.92	6.60		
Vanguard Target Retirement 2040 (11/13) ^{7,9}	SAV4	-0.65	12.68	7.32	9.17	6.81	6.65	0.65
Target-Date 2040 Vanguard Group Inc Morningstar Lifetime Mod 2040 TR USD		-0.79	12.86	7.78	9.03	7.09		
Vanguard Target Retirement 2050 (11/13) ^{7,9}	SAV5	-0.67	13.12	7.57	9.32	6.87	6.75	0.65
Target-Date 2050 Vanguard Group Inc Morningstar Lifetime Mod 2050 TR USD		-0.78	13.47	7.98	9.05	7.04		
Vanguard Target Retirement 2060 Fund Investor Shares (07/16) ⁹	SAEF	-0.70	13.11	7.51	9.30	---	10.42	0.65
Target-Date 2060+ Vanguard Group Inc Morningstar Lifetime Mod 2060 TR USD		-0.79	13.63	7.94	8.87	6.95		
Moderately Conservative								
LVIP BlackRock Inflation Protected Bond (05/04) ^{5,17}	SA92	-0.02	1.54	0.31	-0.68	2.26	3.15	0.71
Inflation-Protected Bond Blackrock Financial Management, Inc BBgBarc US Treasury US TIPS TR USD		-0.79	0.92	1.30	0.05	2.93		
LVIP SSgA Bond Index (06/08) ^{5,8}	SAL6	-1.61	0.57	0.57	1.18	---	2.92	0.63
Intermediate-Term Bond SSgA Funds Management Inc BBgBarc US Agg Bond TR USD		-1.46	1.20	1.20	1.82	3.63		
Vanguard Target Retirement Income Fund Investor Shares (07/16) ^{7,9}	SAEG	-0.62	4.83	3.17	3.81	4.42	4.73	0.63
Target-Date Retirement Vanguard Group Inc Morningstar Lifetime Mod Incm TR USD		-0.35	5.64	3.84	4.00	4.67		
Conservative								
Federated Gov Ultrashort Duration (09/06) ⁵	SA4X	0.20	0.69	0.01	-0.12	0.20	1.82	0.80
Ultrashort Bond Federated Investment Management Company BBgBarc Govt/Corp 1 Yr Duration TR USD		0.17	0.72	0.62	0.54	0.88		

	Separate Account	Average annual total returns as of March 31, 2018						Fees
		YTD	One Year	Three Years	Five Years	Ten Years	Since Inception	Fees
Conservative (continued)								
Guaranteed Stable Value (05/83) ^{5,18}	SV99	---	---	---	---	---	---	---
Stable Value								

- 1 Funds that invest in small and/or mid-size company stocks typically involve greater risk, particularly in the short term, than those investing in larger, more established companies.
- 2 Investing in emerging markets can be riskier than investing in well-established foreign markets. International investing involves special risks not found in domestic investing, including increased political, social and economic instability.
- 3 Investing internationally involves risks not associated with investing solely in the United States, such as currency fluctuation, political risk, differences in accounting and the limited availability of information.
- 4 REITs involve risks such as refinancing, economic conditions in the real estate industry, changes in property values, dependency on real estate management, and other risks associated with a portfolio that concentrates its investments in one sector or geographic region.
- 5 The return of principal in bond portfolios is not guaranteed. Bond Portfolios have the same interest rate, inflation, credit, prepayment and market risks that are associated with the underlying bonds owned by the fund (or account).
- 6 Asset allocation does not ensure a profit, nor protect against loss in a declining market.
- 7 The target date is the approximate date when investors plan to retire or start withdrawing their money. Some target date funds make no changes in asset allocations after the target date is reached; other target date funds continue to make asset allocation changes following the target date (see prospectus for the fund's allocation strategy). The principal value is not guaranteed at any time, including at the target date.
- 8 An index is unmanaged, and one cannot invest directly in an index.
- 9 Each Profile Fund is operated as a fund of funds which invests primarily in other funds rather than in individual securities. Funds of this nature may be more expensive than other investment options. The Profile Funds are asset allocation funds; asset allocation does not ensure a profit nor protect against loss.
- 10 SA94: Performance stated is the performance of SA#94, which began on 5/24/2004. Performance is a blend of the previous underlying investment option - Delaware VIP® Emerging Markets - and the current underlying investment option - Oppenheimer Developing Markets, which has been the underlying investment option of SA#94 since 6/15/2012.
- 11 SA55: Performance stated is the performance of SA#55, which began in 8/20/2001. Performance is a blend of the previous underlying investment option - Delaware VIP REIT Series - and the current underlying investment option - LVIP Cohen & Steers Global Real Estate, which has been the underlying investment option of SA#55 since 6/22/2007.
- 12 SA27: Performance stated is the performance of SA#27, which began on 1/29/1999. Performance is a blend of the previous underlying investment option - DWS Equity 500 Index VIP - and the current underlying investment option - LVIP S&P 500 Index, which has been the underlying investment option of SA#27 since 6/22/2007.
- 13 SA28: Performance stated is the performance of SA#28, which began on 8/2/1993. Performance is a blend of the previous underlying investment option - Value Equity - and the current underlying investment option - Invesco Van Kampen Growth and Income, which has been the underlying investment option of SA#28 since 6/15/2012.
- 14 SA30: Performance stated is the performance of SA#30, which began on 8/17/1994. Performance is a blend of the previous underlying investment option - Conservative Balanced - and the current underlying investment option - Vanguard LifeStrategy Cnsvr Gr, which has been the underlying investment option of SA#30 since 6/15/2012.
- 15 SA32: Performance stated is the performance of SA#32, which began on 8/17/1994. Performance is a blend of the previous underlying investment option - Aggressive Balanced - and the current underlying investment option - Vanguard LifeStrategy Growth, which has been the underlying investment option of SA#32 since 6/15/2012.
- 16 SA21: Performance stated is the performance of SA#21, which began on 6/22/1983. Performance is a blend of the previous underlying investment option - Balanced - and the current underlying investment option - Vanguard LifeStrategy Moderate Gr, which has been the underlying investment option of SA#21 since 6/15/2012.
- 17 SA92: Performance stated is the performance of SA#92, which began on 5/24/2004. Performance is a blend of the previous underlying investment option - American Century VP Inflation Protection - and the current underlying investment option - LVIP BlackRock Inflation Protected Bond, which has been the underlying investment option of SA#92 since 6/15/2012.
- 18 SV99: The Guaranteed Stable Value Account is based on the ability of the Lincoln National Life Insurance Company to meet its financial obligations. Transfers to or from the Guaranteed Stable Value Account may be restricted by a 90-day equity wash.

Investment option profile disclosures

Sample Equity Fund Profile SA00

Release Date
09-30-2016

1 Morningstar Category

Small Growth

2 Investment Strategy

The investment seeks to provide maximum long-term total return.

The portfolio's investment objective is to exceed the total return of the Russell 2000 Growth Index and provide superior return relative to a universe of similar managers. The portfolio purchases stocks of small companies having the potential to grow rapidly and produce superior returns. Small cap companies generally are those between \$200 million and \$2 billion in market capitalization. The portfolio manager looks for stocks of companies that it expects to benefit from trends within the economy, the political arena and society at large.

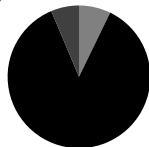
3 Volatility Analysis

Risk: Above Average

In the past, this investment has shown a wide range of price fluctuations relative to other investments. This investment may experience significant price increases in favorable markets or undergo large price declines in adverse markets. Some of this risk may be offset by owning other investments that follow different investment strategies.

Portfolio Analysis

4 Composition as of 09-30-16



5 Top 5 Holdings as of 09-30-16

Company	% Assets
Weight Watchers International, Inc.	6.60
Polycom, Inc.	5.18
VeriFone Systems, Inc.	4.31
SBA Communications Corporation	4.24
J2 Global Communications, Inc.	4.17
Total Number of Stock Holdings	29
Total Number of Bond Holdings	0
Annual Turnover Ratio %	—
Total Fund Assets (\$mil)	70.17

Operations

Fund Inception Date	12-01-86
Portfolio Manager	Jane Sample

6 Morningstar Style Box™ as of 09-30-16

Market Cap	% Mkt Cap
Giant	0.00
Large	3.41
Medium	65.73
Small	22.69
Micro	8.17

Value Blend Growth

7 Morningstar Super Sectors as of 09-30-16

Sector	% Fund
Cyclical	23.71
Sensitive	53.16
Defensive	23.13

8 Risk Measures as of 09-30-16

Metric	Port Avg	Rel S&P 500	Rel Cat
3 Yr Std Dev	27.90	1.27	1.05
3 Yr Beta	1.17	—	1.04
3 Yr Alpha	11.66	—	1.74

1 Morningstar Category

Funds are grouped into categories according to their actual investment style, not merely their stated investment objectives, nor their ability to generate a certain level of income.

2 Investment Strategy

The investment strategy describes the goal of the investment option, as well as how it directs investments to achieve this goal.

3 Volatility Analysis

An annualized measure of a fund's downside volatility over a three-, five-, or ten-year period. In each Morningstar Category, the top 10% of investments earn a High rating, the next 22.5% Above Average, the middle 35% Average, the next 22.5% Below Average, and the bottom 10% Low. Investments with less than three years of performance history are not rated.

4 Portfolio Composition

Breakdown of the fund's portfolio holdings into general investment classes: Stocks, Bonds, Cash, and Other. It also includes the percentage of foreign stocks in the portfolio.

5 Top 5 Holdings

The top holdings are the stocks or bonds with the most influence on a portfolio's returns. The fund's top portfolio holdings, listed as a percentage of total fund assets.

Turnover Ratio: A measure of the rate of trading activity for a fund during the previous year. It is shown as a percentage of the average total assets of the fund.

6 Morningstar Style Box™

The Morningstar Style Box reveals a fund's investment style as of the date noted on this report. For equity funds the vertical axis shows the market capitalization of the long stocks owned and the horizontal axis shows investment style (value, blend, or growth). For fixed-income funds, the vertical axis shows the credit quality of the long bonds owned and the horizontal axis shows interest rate sensitivity as measured by a bond's effective duration. Morningstar seeks credit rating information from fund companies on a periodic basis (e.g., quarterly). In compiling credit rating information Morningstar accepts credit ratings reported by fund companies that have been issued by all Nationally Recognized Statistical Rating Organizations (NRSROs). For a list of all NRSROs, please visit <http://www.sec.gov/divisions/market-reg/ratingagency.htm>. Additionally, Morningstar accepts foreign credit ratings from widely recognized or registered rating agencies. If two rating organizations/ agencies have rated a security, fund companies are to report the lower rating; if three or more organizations/agencies have rated a security, fund companies are to report the median rating, and in cases where there are more than two organization/agency ratings and a median rating does not exist, fund companies are to use the lower of the two middle ratings. PLEASE NOTE: Morningstar, Inc. is not itself an NRSRO nor does it issue a credit rating on the fund. An NRSRO or rating agency ratings can change from time-to-time. For credit quality, Morningstar combines the credit rating information provided by the fund companies with an average default rate calculation to come up with a weighted-average credit quality. The weighted-average credit quality is currently a letter that

roughly corresponds to the scale used by a leading NRSRO. Bond funds are assigned a style box placement of “low”, “medium”, or “high” based on their average credit quality. Funds with a low credit quality are those whose weighted-average credit quality is determined to be less than “BBB-”; medium are those less than “AA-”, but greater or equal to “BBB-”; and high are those with a weighted-average credit quality of “AA-” or higher. When classifying a bond portfolio, Morningstar first maps the NRSRO credit ratings of the underlying holdings to their respective default rates (as determined by Morningstar’s analysis of actual historical default rates). Morningstar then averages these default rates to determine the average default rate for the entire bond fund. Finally, Morningstar maps this average default rate to its corresponding credit rating along a convex curve. For interest-rate sensitivity, Morningstar obtains from fund companies the average effective duration. Generally, Morningstar classifies a fixed-income fund’s interest- rate sensitivity based on the effective duration of the Morningstar Core Bond Index (MCBI), which is currently three years. The classification of Limited will be assigned to those funds whose average effective duration is between 25% to 75% of MCBI’s average effective duration; funds whose average effective duration is between 75% to 125% of the MCBI will be classified as Moderate; and those that are at 125% or greater of the average effective duration of the MCBI will be classified as Extensive. For municipal bond funds, Morningstar also obtains from fund companies the average effective duration. In these cases static breakpoints are utilized. These breakpoints are as follows: (i) Limited: 4.5 years or less; (ii) Moderate: more than 4.5 years but less than 7 years; and (iii) Extensive: more than 7 years. In addition, for non-US taxable and non-US domiciled fixed income funds static duration breakpoints are used: (i) Limited: less than or equal to 3.5 years; (ii) Moderate: greater than 3.5 and less than equal to 6 years; (iii) Extensive: greater than 6 years.

7 Morningstar Super Sectors

Morningstar divides stocks into 12 sectors according to their primary business, grouped into three larger “super-sectors”. The Software, Hardware, Telecom, and Media sectors make up the Information group; Health Care, Consumer Services, Business Services, and Financial Services make up the Service group; and Consumer Goods, Industrial Materials, Energy, and Utilities make up the Manufacturing group. Because sectors can differ greatly in their characteristics, comparing a stock with its sector rather than the market as a whole is generally a better way of putting it in the proper context.

8 Risk Measures

Beta: A measure of a fund’s sensitivity to market movements. The beta of the market is 1.00 by definition. A beta of 1.10 shows that the fund has performed 10% better than its benchmark index in up markets and 10% worse in down markets, assuming all other factors remain constant. Conversely, a beta of 0.85 indicates that the fund is expected to perform 15% worse than the market’s excess return during up markets and 15% better during down markets.

Alpha: The amount by which a fund has out-performed its benchmark, taking into account the fund’s exposure to market risk (as measured by Beta). Alpha is also known as the residual return.

Standard deviation of fund returns measures how much a fund’s total returns have fluctuated in the past. The term volatility is often used to mean standard deviation. This number is useful for two reasons. Firstly, because the more a fund’s return fluctuates, the riskier the fund is likely to be; standard deviation facilitates comparisons across all funds, from cash to emerging market equities. Secondly because funds that have been more volatile in the past tend to be the more volatile in the future.

DFA US Targeted Value SA4H

Release Date
03-31-2018

Morningstar Category

Small Value

Investment Strategy

The investment seeks long-term capital appreciation.

The fund purchases a broad and diverse group of the readily marketable securities of U.S. small and mid cap companies that the Advisor determines to be value stocks. It may purchase or sell futures contracts and options on futures contracts for U.S. equity securities and indices, to adjust market exposure based on actual or expected cash inflows to or outflows from the fund. The advisor does not intend to sell futures contracts to establish short positions in individual securities or to use derivatives for purposes of speculation or leveraging investment returns.

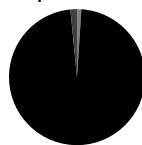
Volatility Analysis

Risk: Above Average

In the past, this investment has shown a wide range of price fluctuations relative to other investments. This investment may experience significant price increases in favorable markets or undergo large price declines in adverse markets. Some of this risk may be offset by owning other investments that follow different investment strategies.

Portfolio Analysis

Composition as of 03-31-18



	% Assets
● U.S. Stocks	97.4
● Non-U.S. Stocks	1.5
● Bonds	0.0
● Cash	1.0
● Other	0.0

Top 5 Holdings as of 03-31-18

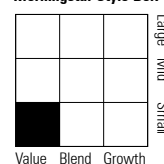
	% Assets
HollyFrontier Corp	0.89
Kohl's Corp	0.88
S+ p500 Emini Fut Jun18 Xcme 20180615 06-15-18	0.76
Arrow Electronics Inc	0.72
Toll Brothers Inc	0.71

Total Number of Stock Holdings	1447
Total Number of Bond Holdings	0
Annual Turnover Ratio %	23.00
Total Fund Assets (\$mil)	10,871.40

Operations

Fund Inception Date	02-23-00
Portfolio Manager(s)	Jed S. Fogdall

Morningstar Style Box™ as of 03-31-18



	% Mkt Cap
Giant	0.00
Large	0.23
Medium	41.01
Small	49.96
Micro	8.80

Morningstar Super Sectors as of 03-31-18

	% Fund
↻ Cyclical	49.50
↻ Sensitive	41.75
→ Defensive	8.77

Risk Measures as of 03-31-18

	Port Avg	Rel S&P 500	Rel Cat
3 Yr Std Dev	14.31	1.39	1.00
3 Yr Beta	0.99	—	1.07
3 Yr Alpha	-2.66	—	0.98

Management Company	Dimensional Fund Advisors LP
Web Site	www.dimensional.com

Oppenheimer Developing Markets SA94

Release Date
03-31-2018

Morningstar Category

Diversified Emerging Mkts

Investment Strategy

The investment seeks capital appreciation.

The fund mainly invests in common stocks of issuers in developing and emerging markets throughout the world and at times it may invest up to 100% of its total assets in foreign securities. Under normal market conditions, it will invest at least 80% of its net assets, plus borrowings for investment purposes, in equity securities of issuers whose principal activities are in a developing market, i.e. are in a developing market or are economically tied to a developing market country. The fund will invest in at least three developing markets.

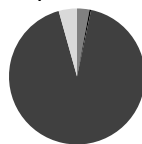
Volatility Analysis

Risk: Above Average

In the past, this investment has shown a wide range of price fluctuations relative to other investments. This investment may experience significant price increases in favorable markets or undergo large price declines in adverse markets. Some of this risk may be offset by owning other investments that follow different investment strategies.

Portfolio Analysis

Composition as of 03-31-18



	% Assets
● U.S. Stocks	0.4
● Non-U.S. Stocks	92.3
● Bonds	0.0
● Cash	3.0
● Other	4.3

Top 5 Holdings as of 03-31-18

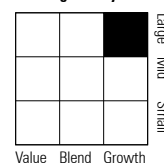
	% Assets
Taiwan Semiconductor Manufacturing Co Ltd	5.88
Alibaba Group Holding Ltd ADR	5.24
Tencent Holdings Ltd	4.85
Master China Series 1	3.66
Housing Development Finance Corp Ltd	3.44

Total Number of Stock Holdings	101
Total Number of Bond Holdings	0
Annual Turnover Ratio %	33.00
Total Fund Assets (\$mil)	40,382.24

Operations

Fund Inception Date	11-18-96
Portfolio Manager(s)	Justin M. Leverenz

Morningstar Style Box™ as of 03-31-18



	% Mkt Cap
Giant	59.76
Large	31.80
Medium	8.24
Small	0.20
Micro	0.00

Morningstar Super World Regions as of 03-31-18

	% Fund
Americas	14.52
Greater Europe	25.63
Greater Asia	59.85

Risk Measures as of 03-31-18

	Port Avg	Rel S&P 500	Rel Cat
3 Yr Std Dev	14.83	1.45	0.98
3 Yr Beta	1.08	—	1.06
3 Yr Alpha	2.38	—	1.21

Management Company	OFI Global Asset Management, Inc.
Web Site	www.oppenheimerfunds.com

State Street Russell Small Cap Growth Index NL SALC

Release Date
03-31-2018

Morningstar Category

Small Growth

Investment Strategy

The SSgA Russell Small Cap Growth Index Fund (the "Fund") seeks an investment return that approximates as closely as practicable, before expenses, the performance of the Russell 2000® Growth Index (the "Index") over the long term.

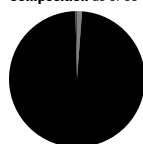
Volatility Analysis

Risk: Above Average

In the past, this investment has shown a wide range of price fluctuations relative to other investments. This investment may experience significant price increases in favorable markets or undergo large price declines in adverse markets. Some of this risk may be offset by owning other investments that follow different investment strategies.

Portfolio Analysis

Composition as of 03-31-18



	% Assets
● U.S. Stocks	98.4
● Non-U.S. Stocks	0.4
● Bonds	0.0
● Cash	1.2
● Other	0.0

Top 5 Holdings as of 03-31-18

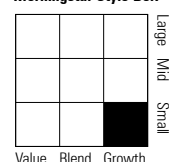
	% Assets
Nektar Therapeutics Inc	1.40
E-Mini Russ 2000 Jun18 Xcme 20180615 06-15-18	1.37
GrubHub Inc	0.76
Sage Therapeutics Inc	0.59
MKS Instruments Inc	0.56

Total Number of Stock Holdings	1122
Total Number of Bond Holdings	0
Annual Turnover Ratio %	30.90
Total Fund Assets (\$mil)	140.03

Operations

Fund Inception Date	09-04-09	Management Company	State Street Global Advisors
Portfolio Manager(s)	Management Team	Web Site	www.ssga.com

Morningstar Style Box™ as of 03-31-18



	% Mkt Cap
Giant	0.00
Large	1.44
Medium	35.68
Small	56.62
Micro	6.26

Morningstar Super Sectors as of 03-31-18

	% Fund
↻ Cyclical	29.56
↘ Sensitive	42.70
→ Defensive	27.73

Risk Measures as of 03-31-18

	Port Avg	Rel S&P 500	Rel Cat
3 Yr Std Dev	14.44	1.41	1.06
3 Yr Beta	1.12	—	1.11
3 Yr Alpha	-2.63	—	1.36

American Funds EuroPacific Growth Fund® SA11

Release Date
03-31-2018

Morningstar Category

Foreign Large Growth

Investment Strategy

The investment seeks long-term growth of capital.

The fund invests primarily in common stocks of issuers in Europe and the Pacific Basin that the investment adviser believes have the potential for growth. Growth stocks are stocks that the investment adviser believes have the potential for above-average capital appreciation. It normally will invest at least 80% of its net assets in securities of issuers in Europe and the Pacific Basin. The fund may invest a portion of its assets in common stocks and other securities of companies in emerging markets.

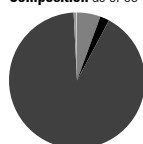
Volatility Analysis

Risk: Average

In the past, this investment has shown a relatively moderate range of price fluctuations relative to other investments. This investment may experience larger or smaller price declines or price increases depending on market conditions. Some of this risk may be offset by owning other investments with different portfolio makeups or investment strategies.

Portfolio Analysis

Composition as of 03-31-18



	% Assets
● U.S. Stocks	2.2
● Non-U.S. Stocks	91.4
● Bonds	0.7
● Cash	5.6
● Other	0.1

Top 5 Holdings as of 03-31-18

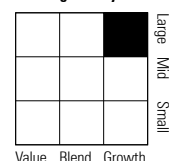
	% Assets
Samsung Electronics Co Ltd	2.62
AIA Group Ltd	2.59
Airbus SE	2.28
British American Tobacco PLC	2.16
Alibaba Group Holding Ltd ADR	2.11

Total Number of Stock Holdings	261
Total Number of Bond Holdings	12
Annual Turnover Ratio %	36.00
Total Fund Assets (\$mil)	168,073.90

Operations

Fund Inception Date	06-07-02	Management Company	Capital Research and Management Company
Portfolio Manager(s)	Mark E. Denning	Web Site	www.americanfunds.com

Morningstar Style Box™ as of 03-31-18



	% Mkt Cap
Giant	62.64
Large	29.55
Medium	7.68
Small	0.13
Micro	0.00

Morningstar Super World Regions as of 03-31-18

	% Fund
Americas	9.95
Greater Europe	41.58
Greater Asia	48.47

Risk Measures as of 03-31-18

	Port Avg	Rel S&P 500	Rel Cat
3 Yr Std Dev	11.39	1.11	0.95
3 Yr Beta	0.87	—	0.99
3 Yr Alpha	1.97	—	1.20

American Funds Growth Fund of America® SA1K

Release Date
03-31-2018

Morningstar Category

Large Growth

Investment Strategy

The investment seeks growth of capital.

The fund invests primarily in common stocks and seeks to invest in companies that appear to offer superior opportunities for growth of capital. It may invest up to 25% of its assets in securities of issuers domiciled outside the United States. The investment adviser uses a system of multiple portfolio managers in managing the fund's assets. Under this approach, the portfolio of the fund is divided into segments managed by individual managers who decide how their respective segments will be invested.

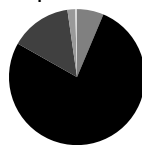
Volatility Analysis

Risk: Average

In the past, this investment has shown a relatively moderate range of price fluctuations relative to other investments. This investment may experience larger or smaller price declines or price increases depending on market conditions. Some of this risk may be offset by owning other investments with different portfolio makeups or investment strategies.

Portfolio Analysis

Composition as of 03-31-18



	% Assets
● U.S. Stocks	76.8
● Non-U.S. Stocks	14.5
● Bonds	1.9
● Cash	6.4
● Other	0.4

Top 5 Holdings as of 03-31-18

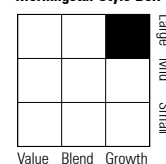
	% Assets
Amazon.com Inc	5.98
Netflix Inc	3.66
Alphabet Inc C	3.10
Microsoft Corp	3.06
UnitedHealth Group Inc	2.45

Total Number of Stock Holdings	257
Total Number of Bond Holdings	20
Annual Turnover Ratio %	25.00
Total Fund Assets (\$mil)	182,973.84

Operations

Fund Inception Date	05-28-02
Portfolio Manager(s)	Donald D. O'Neal

Morningstar Style Box™ as of 03-31-18



	% Mkt Cap
Giant	59.21
Large	28.50
Medium	11.74
Small	0.54
Micro	0.00

Morningstar Super Sectors as of 03-31-18

	% Fund
↻ Cyclical	36.56
↻ Sensitive	44.95
→ Defensive	18.50

Risk Measures as of 03-31-18

	Port Avg	Rel S&P 500	Rel Cat
3 Yr Std Dev	11.32	1.10	0.96
3 Yr Beta	1.04	—	1.00
3 Yr Alpha	1.50	—	-3.04

Management Company	Capital Research and Management Company
Web Site	www.americanfunds.com

LVIP Clarion Global Real Estate SA55

Release Date
03-31-2018

Morningstar Category

Global Real Estate

Investment Strategy

The investment seeks total return through a combination of current income and long-term capital appreciation.

The fund invests primarily in equity securities of companies that are principally engaged in the real estate industry. It will invest at least 80% of the fund's assets in companies in the real estate industry. The sub-adviser will invest fund assets in real estate companies located in a number of different countries, including the United States and other developed countries. The sub-adviser also may invest in companies located in countries with emerging securities markets. The fund is non-diversified.

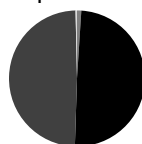
Volatility Analysis

Risk: Above Average

In the past, this investment has shown a wide range of price fluctuations relative to other investments. This investment may experience significant price increases in favorable markets or undergo large price declines in adverse markets. Some of this risk may be offset by owning other investments that follow different investment strategies.

Portfolio Analysis

Composition as of 03-31-18



	% Assets
● U.S. Stocks	49.5
● Non-U.S. Stocks	49.2
● Bonds	0.0
● Cash	1.0
● Other	0.3

Top 5 Holdings as of 03-31-18

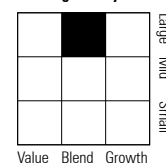
	% Assets
CK Asset Holdings Ltd	4.20
Simon Property Group Inc	4.14
Prologis Inc	3.62
Mitsui Fudosan Co Ltd	3.25
Link Real Estate Investment Trust	2.94

Total Number of Stock Holdings	89
Total Number of Bond Holdings	0
Annual Turnover Ratio %	89.00
Total Fund Assets (\$mil)	457.91

Operations

Fund Inception Date	04-30-07
Portfolio Manager(s)	Joseph P. Smith

Morningstar Style Box™ as of 03-31-18



	% Mkt Cap
Giant	8.99
Large	35.04
Medium	52.27
Small	3.70
Micro	0.00

Morningstar Super World Regions as of 03-31-18

	% Fund
Americas	52.23
Greater Europe	18.57
Greater Asia	29.20

Risk Measures as of 03-31-18

	Port Avg	Rel S&P 500	Rel Cat
3 Yr Std Dev	11.87	1.16	1.03
3 Yr Beta	0.77	—	0.99
3 Yr Alpha	-5.34	—	1.44

Management Company	Lincoln Investment Advisors Corporation
Web Site	www.lfg.com

LVIP SSgA International Index SAL5

Release Date
03-31-2018

Morningstar Category

Foreign Large Blend

Investment Strategy

The investment seeks to approximate as closely as practicable, before fees and expenses, the performance of a broad market index of non-U.S. foreign securities.

The fund invests primarily in the securities of companies located in developed countries outside the United States. It invests at least 90% of its assets, determined at the time of purchase, in stocks held by the benchmark. The index targets coverage of 85% of the market capitalization of the equity market of all countries that are part of the index. It may invest a large percentage of its assets in issuers located in a single country, a small number of countries, or a particular geographic region.

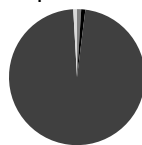
Volatility Analysis

Risk: Above Average

In the past, this investment has shown a wide range of price fluctuations relative to other investments. This investment may experience significant price increases in favorable markets or undergo large price declines in adverse markets. Some of this risk may be offset by owning other investments that follow different investment strategies.

Portfolio Analysis

Composition as of 03-31-18



	% Assets
U.S. Stocks	1.0
Non-U.S. Stocks	97.1
Bonds	0.0
Cash	1.0
Other	0.9

Top 5 Holdings as of 03-31-18

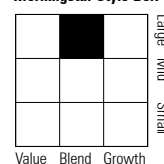
	% Assets
Msci Eafe Jun18 06-18-18	1.86
Nestle SA	1.63
HSBC Holdings PLC	1.24
Novartis AG	1.19
Toyota Motor Corp	1.12

Total Number of Stock Holdings	928
Total Number of Bond Holdings	0
Annual Turnover Ratio %	8.00
Total Fund Assets (\$mil)	2,908.40

Operations

Fund Inception Date	04-30-08
Portfolio Manager(s)	Michael J. Feehily

Morningstar Style Box™ as of 03-31-18



	% Mkt Cap
Giant	51.00
Large	37.32
Medium	11.65
Small	0.02
Micro	0.01

Morningstar Super World Regions as of 03-31-18

	% Fund
Americas	1.00
Greater Europe	62.42
Greater Asia	36.58

Risk Measures as of 03-31-18

	Port Avg	Rel S&P 500	Rel Cat
3 Yr Std Dev	11.77	1.15	1.00
3 Yr Beta	0.92	—	1.04
3 Yr Alpha	-0.28	—	115.97

Management Company	Lincoln Investment Advisors Corporation
Web Site	www.lfg.com

LVIP SSgA S&P 500 Index SA27

Release Date
03-31-2018

Morningstar Category

Large Blend

Investment Strategy

The investment seeks to approximate as closely as practicable, before fees and expenses, the total rate of return of common stocks publicly traded in the United States, as represented by the S&P 500® Index.

The fund invests in the securities that make up the S&P 500® Index, although it may not invest in every security in the S&P 500 Index if it is not practical to do so under the circumstances. The fund invests at least 90% of its assets in the securities of issuers included in the S&P 500® Index. It may invest in stock index futures as a substitute for a comparable market position in the securities underlying the S&P 500 Index.

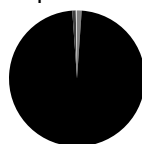
Volatility Analysis

Risk: Average

In the past, this investment has shown a relatively moderate range of price fluctuations relative to other investments. This investment may experience larger or smaller price declines or price increases depending on market conditions. Some of this risk may be offset by owning other investments with different portfolio makeups or investment strategies.

Portfolio Analysis

Composition as of 03-31-18



	% Assets
U.S. Stocks	97.8
Non-U.S. Stocks	0.8
Bonds	0.0
Cash	1.1
Other	0.3

Top 5 Holdings as of 03-31-18

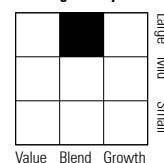
	% Assets
Apple Inc	3.73
Microsoft Corp	3.07
Amazon.com Inc	2.54
Berkshire Hathaway Inc B	1.68
Facebook Inc A	1.67

Total Number of Stock Holdings	506
Total Number of Bond Holdings	0
Annual Turnover Ratio %	3.00
Total Fund Assets (\$mil)	7,654.86

Operations

Fund Inception Date	05-01-00
Portfolio Manager(s)	Michael J. Feehily

Morningstar Style Box™ as of 03-31-18



	% Mkt Cap
Giant	57.43
Large	33.97
Medium	8.59
Small	0.00
Micro	0.00

Morningstar Super Sectors as of 03-31-18

	% Fund
Cyclical	33.61
Sensitive	41.79
Defensive	24.59

Risk Measures as of 03-31-18

	Port Avg	Rel S&P 500	Rel Cat
3 Yr Std Dev	10.26	1.00	0.97
3 Yr Beta	1.00	—	1.03
3 Yr Alpha	-0.21	—	0.12

Management Company	Lincoln Investment Advisors Corporation
Web Site	www.lfg.com

State Street S&P MidCap® Index NL SALA

Release Date
03-31-2018

Morningstar Category

Mid-Cap Blend

Investment Strategy

The SSGA S&P MidCap Index Fund (the "Fund") seeks an investment return that approximates as closely as practicable, before expenses, the performance of the S&P MidCap 400 Index TM (the "Index") over the long term.

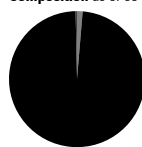
Volatility Analysis

Risk: Average

In the past, this investment has shown a relatively moderate range of price fluctuations relative to other investments. This investment may experience larger or smaller price declines or price increases depending on market conditions. Some of this risk may be offset by owning other investments with different portfolio makeups or investment strategies.

Portfolio Analysis

Composition as of 03-31-18



	% Assets
● U.S. Stocks	98.3
● Non-U.S. Stocks	0.3
● Bonds	0.0
● Cash	1.3
● Other	0.0

Top 5 Holdings as of 03-31-18

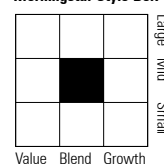
	% Assets
S + p Mid 400 Emini Jun18 Xcme 20180615 06-15-18	1.39
State Street Corporation Short Term In 12-31-30	1.19
MSCI Inc	0.76
Broadridge Financial Solutions Inc	0.72
Abiomed Inc	0.69

Total Number of Stock Holdings	401
Total Number of Bond Holdings	0
Annual Turnover Ratio %	15.25
Total Fund Assets (\$mil)	13,193.34

Operations

Fund Inception Date	06-04-09
Portfolio Manager(s)	Management Team

Morningstar Style Box™ as of 03-31-18



	% Mkt Cap
Giant	0.00
Large	0.28
Medium	84.53
Small	15.19
Micro	0.00

Morningstar Super Sectors as of 03-31-18

	% Fund
↻ Cyclical	45.75
↻ Sensitive	37.87
→ Defensive	16.37

Risk Measures as of 03-31-18

	Port Avg	Rel S&P 500	Rel Cat
3 Yr Std Dev	11.21	1.09	0.98
3 Yr Beta	0.95	—	1.03
3 Yr Alpha	-1.10	—	0.34

Management Company	State Street Global Advisors
Web Site	www.ssga.com

Baird Core Plus Bond SADZ

Release Date
03-31-2018

Morningstar Category

Intermediate-Term Bond

Investment Strategy

The investment seeks an annual rate of total return, before fund expenses, greater than the annual rate of total return of the Barclays U.S. Universal Bond Index.

The fund normally invests at least 80% of its net assets in the following types of U.S. dollar-denominated debt obligations: U.S. government and other public-sector entities; asset-backed and mortgage-backed obligations of U.S. and foreign issuers; corporate debt of U.S. and foreign issuers. It invests primarily in investment-grade debt obligations, but may invest up to 20% of its net assets in non-investment grade debt obligations (sometimes referred to as "high yield" or "junk" bonds).

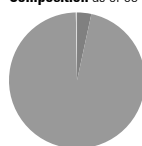
Volatility Analysis

Risk: Below Average

In the past, this investment has shown a relatively small range of price fluctuations relative to other investments. Based on this measure, currently more than two-thirds of all investments have shown higher levels of risk. Consequently, this investment may appeal to investors looking for a conservative investment strategy.

Portfolio Analysis

Composition as of 03-31-18



	% Assets
● U.S. Stocks	0.0
● Non-U.S. Stocks	0.0
● Bonds	96.3
● Cash	3.4
● Other	0.3

Top 5 Holdings as of 03-31-18

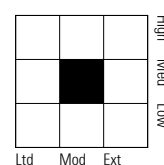
	% Assets
United States Treasury Bonds 2.88% 05-15-43	4.15
United States Treasury Notes 1.88% 03-31-22	2.88
United States Treasury Notes 1.75% 03-31-22	2.82
United States Treasury Bonds 3.5% 02-15-39	2.68
Fidelity® Inv MM Fds Government Instl 12-31-50	2.58

Total Number of Stock Holdings	0
Total Number of Bond Holdings	1257
Annual Turnover Ratio %	29.70
Total Fund Assets (\$mil)	17,322.44

Operations

Fund Inception Date	09-29-00
Portfolio Manager(s)	Charles B. Groeschell

Morningstar Fixed Income Style Box™ as of 03-31-18



Avg Eff Duration	5.86
Avg Eff Maturity	7.78
Avg Wtd Coupon	3.71
Avg Wtd Price	101.16

Credit Analysis: % Bonds as of 03-31-18

AAA	44	BB	3
AA	4	B	1
A	18	Below B	2
BBB	28	Not Rated	0

Risk Measures as of 03-31-18

	Port Avg	Rel BC Aggr	Rel Cat
3 Yr Std Dev	2.73	1.01	1.03
3 Yr Beta	0.97	—	1.09
3 Yr Alpha	0.86	—	6.93

Management Company	Robert W. Baird & Co. Incorporated
Web Site	www.bairdfunds.com

Invesco Growth and Income SA28

Release Date
03-31-2018

Morningstar Category

Large Value

Investment Strategy

The investment seeks total return through growth of capital and current income.

Under normal market conditions, the fund's investment adviser seeks to achieve the fund's investment objective by investing primarily in income-producing equity securities, which include common stocks and convertible securities. It may invest in securities of issuers of all capitalization sizes; however, a substantial number of the issuers in which the fund invests are large-capitalization issuers. The fund may invest up to 25% of its net assets in securities of foreign issuers, which may include depositary receipts.

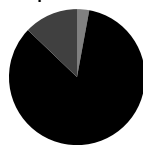
Volatility Analysis

Risk: Above Average

In the past, this investment has shown a wide range of price fluctuations relative to other investments. This investment may experience significant price increases in favorable markets or undergo large price declines in adverse markets. Some of this risk may be offset by owning other investments that follow different investment strategies.

Portfolio Analysis

Composition as of 03-31-18



	% Assets
● U.S. Stocks	84.3
● Non-U.S. Stocks	12.8
● Bonds	0.0
● Cash	2.9
● Other	0.0

Top 5 Holdings as of 03-31-18

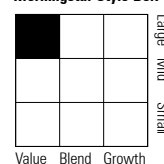
	% Assets
Citigroup Inc	4.96
Bank of America Corporation	4.38
JPMorgan Chase & Co	3.70
Morgan Stanley	3.00
Citizens Financial Group Inc	2.53

Total Number of Stock Holdings	68
Total Number of Bond Holdings	0
Annual Turnover Ratio %	16.00
Total Fund Assets (\$mil)	8,146.45

Operations

Fund Inception Date	10-19-04
Portfolio Manager(s)	Thomas Bastian

Morningstar Style Box™ as of 03-31-18



	% Mkt Cap
Giant	46.18
Large	46.67
Medium	7.14
Small	0.00
Micro	0.00

Morningstar Super Sectors as of 03-31-18

	% Fund
↻ Cyclical	44.37
↻ Sensitive	34.32
→ Defensive	21.33

Risk Measures as of 03-31-18

	Port Avg	Rel S&P 500	Rel Cat
3 Yr Std Dev	12.32	1.20	1.13
3 Yr Beta	1.07	—	1.10
3 Yr Alpha	-1.81	—	0.65

Management Company	Invesco Advisers, Inc.
Web Site	www.invesco.com

Vanguard LifeStrategy® Conservative Growth SA30

Release Date
03-31-2018

Morningstar Category

Allocation--30% to 50% Equity

Investment Strategy

The investment seeks current income and low to moderate capital appreciation.

The fund invests in other Vanguard mutual funds according to a fixed formula that reflects an allocation of approximately 60% of the fund's assets to bonds and 40% to common stocks. Its indirect bond holdings are a diversified mix of short-, intermediate-, and long-term U.S. government, U.S. agency, and investment-grade U.S. corporate bonds; mortgage-backed and asset-backed securities; and government, agency, corporate, and securitized investment-grade foreign bonds issued in currencies other than the U.S. dollar (but hedged by Vanguard to minimize foreign currency exposure).

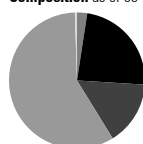
Volatility Analysis

Risk: Below Average

In the past, this investment has shown a relatively small range of price fluctuations relative to other investments. Based on this measure, currently more than two-thirds of all investments have shown higher levels of risk. Consequently, this investment may appeal to investors looking for a conservative investment strategy.

Portfolio Analysis

Composition as of 03-31-18



	% Assets
● U.S. Stocks	23.6
● Non-U.S. Stocks	15.2
● Bonds	58.3
● Cash	2.4
● Other	0.5

Top 5 Holdings as of 03-31-18

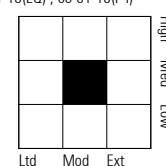
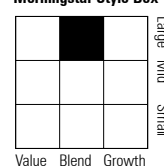
	% Assets
Vanguard Total Bond Market II Idx Inv	42.08
Vanguard Total Stock Mkt Idx Inv	23.71
Vanguard Total Intl Bd Idx Investor	18.41
Vanguard Total Intl Stock Index Inv	15.80
CMT Market Liquidity Rate	0.00

Total Number of Holdings	5
Annual Turnover Ratio %	6.00
Total Fund Assets (\$mil)	9,526.32

Operations

Fund Inception Date	09-30-94
Portfolio Manager(s)	Management Team

Morningstar Style Box™ as of 03-31-18(EQ) ; 03-31-18(F-I)



Morningstar Super Sectors as of 03-31-18

	% Fund
↻ Cyclical	39.63
↻ Sensitive	38.21
→ Defensive	22.14

Risk Measures as of 03-31-18

	Port Avg	Rel S&P 500	Rel Cat
3 Yr Std Dev	4.42	0.43	0.85
3 Yr Beta	0.68	—	0.94
3 Yr Alpha	0.16	—	-0.17

Management Company	Vanguard Group Inc
Web Site	www.vanguard.com

Vanguard LifeStrategy® Growth SA32

Release Date
03-31-2018

Morningstar Category

Allocation--70% to 85% Equity

Investment Strategy

The investment seeks capital appreciation and some current income.

The fund invests in other Vanguard mutual funds according to a fixed formula that reflects an allocation of approximately 80% of the fund's assets to common stocks and 20% to bonds. Its indirect bond holdings are a diversified mix of short-, intermediate-, and long-term U.S. government, U.S. agency, and investment-grade U.S. corporate bonds; mortgage-backed and asset-backed securities; and government, agency, corporate, and securitized investment-grade foreign bonds issued in currencies other than the U.S. dollar (but hedged by Vanguard to minimize foreign currency exposure).

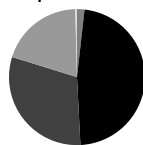
Volatility Analysis

Risk: Average

In the past, this investment has shown a relatively moderate range of price fluctuations relative to other investments. This investment may experience larger or smaller price declines or price increases depending on market conditions. Some of this risk may be offset by owning other investments with different portfolio makeups or investment strategies.

Portfolio Analysis

Composition as of 03-31-18



	% Assets
● U.S. Stocks	47.4
● Non-U.S. Stocks	30.6
● Bonds	19.8
● Cash	1.8
● Other	0.4

Top 5 Holdings as of 03-31-18

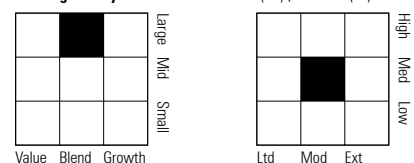
	% Assets
Vanguard Total Stock Mkt Idx Inv	47.73
Vanguard Total Intl Stock Index Inv	31.72
Vanguard Total Bond Market II Idx Inv	14.42
Vanguard Total Intl Bd Idx Investor	6.13
CMT Market Liquidity Rate	0.01

Total Number of Holdings	5
Annual Turnover Ratio %	6.00
Total Fund Assets (\$mil)	14,598.70

Operations

Fund Inception Date	09-30-94
Portfolio Manager(s)	Management Team

Morningstar Style Box™ as of 03-31-18(EQ) ; 03-31-18(F-I)



Morningstar Super Sectors as of 03-31-18

	% Fund
🌀 Cyclical	39.62
⚡ Sensitive	38.22
➔ Defensive	22.14

Risk Measures as of 03-31-18

	Port Avg	Rel S&P 500	Rel Cat
3 Yr Std Dev	8.28	0.81	0.94
3 Yr Beta	1.30	—	1.01
3 Yr Alpha	-0.32	—	0.16

Management Company	Vanguard Group Inc
Web Site	www.vanguard.com

Vanguard LifeStrategy® Moderate Growth SA21

Release Date
03-31-2018

Morningstar Category

Allocation--50% to 70% Equity

Investment Strategy

The investment seeks capital appreciation and a low to moderate level of current income.

The fund invests in other Vanguard mutual funds according to a fixed formula that reflects an allocation of approximately 60% of the fund's assets to common stocks and 40% to bonds. Its indirect bond holdings are a diversified mix of short-, intermediate-, and long-term U.S. government, U.S. agency, and investment-grade U.S. corporate bonds; mortgage-backed and asset-backed securities; and government, agency, corporate, and securitized investment-grade foreign bonds issued in currencies other than the U.S. dollar.

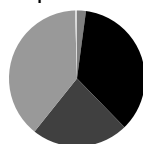
Volatility Analysis

Risk: Below Average

In the past, this investment has shown a relatively small range of price fluctuations relative to other investments. Based on this measure, currently more than two-thirds of all investments have shown higher levels of risk. Consequently, this investment may appeal to investors looking for a conservative investment strategy.

Portfolio Analysis

Composition as of 03-31-18



	% Assets
● U.S. Stocks	35.6
● Non-U.S. Stocks	23.0
● Bonds	38.8
● Cash	2.1
● Other	0.5

Top 5 Holdings as of 03-31-18

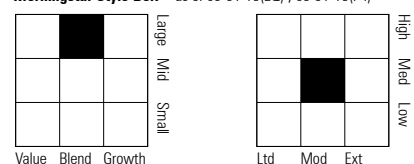
	% Assets
Vanguard Total Stock Mkt Idx Inv	35.82
Vanguard Total Bond Market II Idx Inv	28.11
Vanguard Total Intl Stock Index Inv	23.88
Vanguard Total Intl Bd Idx Investor	12.17
CMT Market Liquidity Rate	0.02

Total Number of Holdings	5
Annual Turnover Ratio %	6.00
Total Fund Assets (\$mil)	16,010.36

Operations

Fund Inception Date	09-30-94
Portfolio Manager(s)	Management Team

Morningstar Style Box™ as of 03-31-18(EQ) ; 03-31-18(F-I)



Morningstar Super Sectors as of 03-31-18

	% Fund
🌀 Cyclical	39.63
⚡ Sensitive	38.21
➔ Defensive	22.15

Risk Measures as of 03-31-18

	Port Avg	Rel S&P 500	Rel Cat
3 Yr Std Dev	6.28	0.61	0.88
3 Yr Beta	0.99	—	0.96
3 Yr Alpha	-0.04	—	0.03

Management Company	Vanguard Group Inc
Web Site	www.vanguard.com

Vanguard Target Retirement 2020 SAV2

Release Date
03-31-2018

Morningstar Category

Target-Date 2020

Investment Strategy

The investment seeks to provide capital appreciation and current income consistent with its current asset allocation.

The fund invests in other Vanguard mutual funds according to an asset allocation strategy designed for investors planning to retire and leave the workforce in or within a few years of 2020 (the target year). The fund's asset allocation will become more conservative over time, meaning that the percentage of assets allocated to stocks will decrease while the percentage of assets allocated to bonds and other fixed income investments will increase.

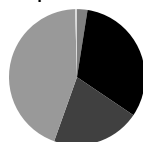
Volatility Analysis

Risk: Below Average

In the past, this investment has shown a relatively small range of price fluctuations relative to other investments. Based on this measure, currently more than two-thirds of all investments have shown higher levels of risk. Consequently, this investment may appeal to investors looking for a conservative investment strategy.

Portfolio Analysis

Composition as of 03-31-18



	% Assets
● U.S. Stocks	32.0
● Non-U.S. Stocks	21.0
● Bonds	44.1
● Cash	2.5
● Other	0.4

Top 5 Holdings as of 03-31-18

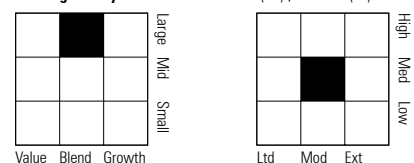
	% Assets
Vanguard Total Stock Mkt Idx Inv	32.16
Vanguard Total Bond Market II Idx Inv	29.11
Vanguard Total Intl Stock Index Inv	21.78
Vanguard Total Intl Bd Idx Investor	12.54
Vanguard Shrt-Term Infl-Prot Sec Idx Inv	4.40

Total Number of Holdings	6
Annual Turnover Ratio %	9.00
Total Fund Assets (\$mil)	32,500.38

Operations

Fund Inception Date	06-07-06
Portfolio Manager(s)	William A. Coleman

Morningstar Style Box™ as of 03-31-18(EQ) ; 03-31-18(F-I)



Morningstar Super Sectors as of 03-31-18

	% Fund
🌀 Cyclical	39.68
⚡ Sensitive	38.20
➔ Defensive	22.13

Risk Measures as of 03-31-18

	Port Avg	Rel S&P 500	Rel Cat
3 Yr Std Dev	6.07	0.59	1.06
3 Yr Beta	0.96	—	1.09
3 Yr Alpha	-0.22	—	0.24

Management Company	Vanguard Group Inc
Web Site	www.vanguard.com

Vanguard Target Retirement 2030 SAV3

Release Date
03-31-2018

Morningstar Category

Target-Date 2030

Investment Strategy

The investment seeks to provide capital appreciation and current income consistent with its current asset allocation.

The fund invests in other Vanguard mutual funds according to an asset allocation strategy designed for investors planning to retire and leave the workforce in or within a few years of 2030 (the target year). The fund's asset allocation will become more conservative over time, meaning that the percentage of assets allocated to stocks will decrease while the percentage of assets allocated to bonds and other fixed income investments will increase.

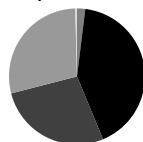
Volatility Analysis

Risk: Average

In the past, this investment has shown a relatively moderate range of price fluctuations relative to other investments. This investment may experience larger or smaller price declines or price increases depending on market conditions. Some of this risk may be offset by owning other investments with different portfolio makeups or investment strategies.

Portfolio Analysis

Composition as of 03-31-18



	% Assets
● U.S. Stocks	41.8
● Non-U.S. Stocks	27.2
● Bonds	28.6
● Cash	2.0
● Other	0.4

Top 5 Holdings as of 03-31-18

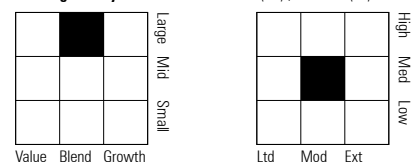
	% Assets
Vanguard Total Stock Mkt Idx Inv	42.06
Vanguard Total Intl Stock Index Inv	28.25
Vanguard Total Bond Market II Idx Inv	20.78
Vanguard Total Intl Bd Idx Investor	8.89
CMT Market Liquidity Rate	0.02

Total Number of Holdings	5
Annual Turnover Ratio %	9.00
Total Fund Assets (\$mil)	33,925.53

Operations

Fund Inception Date	06-07-06
Portfolio Manager(s)	William A. Coleman

Morningstar Style Box™ as of 03-31-18(EQ) ; 03-31-18(F-I)



Morningstar Super Sectors as of 03-31-18

	% Fund
🌀 Cyclical	39.65
⚡ Sensitive	38.19
➔ Defensive	22.14

Risk Measures as of 03-31-18

	Port Avg	Rel S&P 500	Rel Cat
3 Yr Std Dev	7.59	0.74	1.00
3 Yr Beta	1.20	—	1.02
3 Yr Alpha	-0.35	—	0.33

Management Company	Vanguard Group Inc
Web Site	www.vanguard.com

Vanguard Target Retirement 2040 SAV4

Release Date
03-31-2018

Morningstar Category

Target-Date 2040

Investment Strategy

The investment seeks to provide capital appreciation and current income consistent with its current asset allocation.

The fund invests in other Vanguard mutual funds according to an asset allocation strategy designed for investors planning to retire and leave the workforce in or within a few years of 2040 (the target year). The fund's asset allocation will become more conservative over time, meaning that the percentage of assets allocated to stocks will decrease while the percentage of assets allocated to bonds and other fixed income investments will increase.

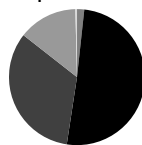
Volatility Analysis

Risk: Average

In the past, this investment has shown a relatively moderate range of price fluctuations relative to other investments. This investment may experience larger or smaller price declines or price increases depending on market conditions. Some of this risk may be offset by owning other investments with different portfolio makeups or investment strategies.

Portfolio Analysis

Composition as of 03-31-18



	% Assets
● U.S. Stocks	50.7
● Non-U.S. Stocks	33.2
● Bonds	14.0
● Cash	1.7
● Other	0.4

Top 5 Holdings as of 03-31-18

	% Assets
Vanguard Total Stock Mkt Idx Inv	51.01
Vanguard Total Intl Stock Index Inv	34.38
Vanguard Total Bond Market II Idx Inv	10.22
Vanguard Total Intl Bd Idx Investor	4.35
CMT Market Liquidity Rate	0.04

Total Number of Holdings	5
Annual Turnover Ratio %	8.00
Total Fund Assets (\$mil)	24,770.55

Operations

Fund Inception Date	06-07-06
Portfolio Manager(s)	William A. Coleman

Morningstar Style Box™ as of 03-31-18(EQ) ; 03-31-18(F-I)



Morningstar Super Sectors as of 03-31-18

	% Fund
🌀 Cyclical	39.65
👁️ Sensitive	38.21
➔ Defensive	22.13

Risk Measures as of 03-31-18

	Port Avg	Rel S&P 500	Rel Cat
3 Yr Std Dev	9.14	0.89	1.03
3 Yr Beta	1.43	—	1.05
3 Yr Alpha	-0.58	—	0.50

Vanguard Target Retirement 2050 SAV5

Release Date
03-31-2018

Morningstar Category

Target-Date 2050

Investment Strategy

The investment seeks to provide capital appreciation and current income consistent with its current asset allocation.

The fund invests in other Vanguard mutual funds according to an asset allocation strategy designed for investors planning to retire and leave the workforce in or within a few years of 2050 (the target year). The fund's asset allocation will become more conservative over time, meaning that the percentage of assets allocated to stocks will decrease while the percentage of assets allocated to bonds and other fixed income investments will increase.

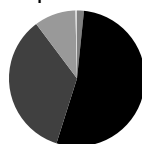
Volatility Analysis

Risk: Average

In the past, this investment has shown a relatively moderate range of price fluctuations relative to other investments. This investment may experience larger or smaller price declines or price increases depending on market conditions. Some of this risk may be offset by owning other investments with different portfolio makeups or investment strategies.

Portfolio Analysis

Composition as of 03-31-18



	% Assets
● U.S. Stocks	53.2
● Non-U.S. Stocks	34.9
● Bonds	9.9
● Cash	1.7
● Other	0.4

Top 5 Holdings as of 03-31-18

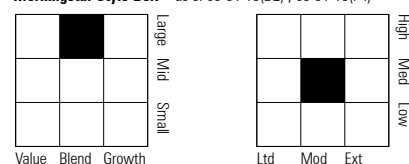
	% Assets
Vanguard Total Stock Mkt Idx Inv	53.57
Vanguard Total Intl Stock Index Inv	36.17
Vanguard Total Bond Market II Idx Inv	7.22
Vanguard Total Intl Bd Idx Investor	3.01
CMT Market Liquidity Rate	0.04

Total Number of Holdings	5
Annual Turnover Ratio %	6.00
Total Fund Assets (\$mil)	15,471.07

Operations

Fund Inception Date	06-07-06
Portfolio Manager(s)	William A. Coleman

Morningstar Style Box™ as of 03-31-18(EQ) ; 03-31-18(F-I)



Morningstar Super Sectors as of 03-31-18

	% Fund
🌀 Cyclical	39.67
👁️ Sensitive	38.20
➔ Defensive	22.13

Risk Measures as of 03-31-18

	Port Avg	Rel S&P 500	Rel Cat
3 Yr Std Dev	9.30	0.91	0.99
3 Yr Beta	1.46	—	1.02
3 Yr Alpha	-0.47	—	0.42

Management Company	Vanguard Group Inc
Web Site	www.vanguard.com

Vanguard Target Retirement 2060 SAEF

Release Date
03-31-2018

Morningstar Category

Target-Date 2060+

Investment Strategy

The investment seeks to provide capital appreciation and current income consistent with its current asset allocation.

The fund invests in other Vanguard mutual funds according to an asset allocation strategy designed for investors planning to retire and leave the workforce in or within a few years of 2060 (the target year). The fund's asset allocation will become more conservative over time, meaning that the percentage of assets allocated to stocks will decrease while the percentage of assets allocated to bonds and other fixed income investments will increase.

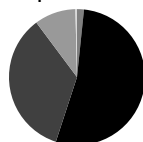
Volatility Analysis

Risk: Average

In the past, this investment has shown a relatively moderate range of price fluctuations relative to other investments. This investment may experience larger or smaller price declines or price increases depending on market conditions. Some of this risk may be offset by owning other investments with different portfolio makeups or investment strategies.

Portfolio Analysis

Composition as of 03-31-18



	% Assets
U.S. Stocks	53.4
Non-U.S. Stocks	34.8
Bonds	9.8
Cash	1.7
Other	0.4

Top 5 Holdings as of 03-31-18

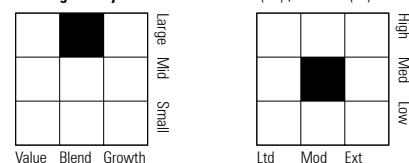
	% Assets
Vanguard Total Stock Mkt Idx Inv	53.73
Vanguard Total Intl Stock Index Inv	36.04
Vanguard Total Bond Market II Idx Inv	7.20
Vanguard Total Intl Bd Idx Investor	2.98

Total Number of Holdings	5
Annual Turnover Ratio %	4.00
Total Fund Assets (\$mil)	2,793.58

Operations

Fund Inception Date	01-19-12
Portfolio Manager(s)	William A. Coleman

Morningstar Style Box™ as of 03-31-18(EQ) ; 03-31-18(F-I)



Morningstar Super Sectors as of 03-31-18

	% Fund
Cyclical	39.65
Sensitive	38.20
Defensive	22.14

Risk Measures as of 03-31-18

	Port Avg	Rel S&P 500	Rel Cat
3 Yr Std Dev	9.32	0.91	0.98
3 Yr Beta	1.46	—	1.00
3 Yr Alpha	-0.53	—	0.65

Management Company	Vanguard Group Inc
Web Site	www.vanguard.com

LVIP BlackRock Inflation Protected Bond SA92

Release Date
03-31-2018

Morningstar Category

Inflation-Protected Bond

Investment Strategy

The investment seeks to maximize real return, consistent with preservation of real capital and prudent investment management.

The fund invests at least 80% of its net assets in inflation-protected debt securities (or securities with similar economic characteristics). These securities include inflation-indexed bonds of varying maturities issued by the U.S., non-U.S. governments, and their agencies or instrumentalities. It invests only in securities rated investment grade at the time of purchase by a third-party rating agency or, if unrated, deemed to be of comparable quality. The fund is non-diversified.

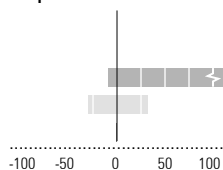
Volatility Analysis

Risk: Below Average

In the past, this investment has shown a relatively small range of price fluctuations relative to other investments. Based on this measure, currently more than two-thirds of all investments have shown higher levels of risk. Consequently, this investment may appeal to investors looking for a conservative investment strategy.

Portfolio Analysis

Composition as of 03-31-18



	% Net
U.S. Stocks	0.0
Non-U.S. Stocks	0.0
Bonds	99.0
Cash	1.9
Other	-0.9
Total	100.0

Top 5 Holdings as of 03-31-18

	% Assets
United States Treasury Notes 0.25% 01-15-25	5.43
United Kingdom of Great Britain a 0.12% 11-22-19	4.95
US Treasury Note 01-15-28	4.72
France (Republic Of) 0.25% 07-25-18	4.36
United States Treasury Notes 0.12% 07-15-26	4.16

Total Number of Stock Holdings	0
Total Number of Bond Holdings	91
Annual Turnover Ratio %	101.00
Total Fund Assets (\$mil)	1,379.98

Operations

Fund Inception Date	04-30-10
Portfolio Manager(s)	Christopher Allen

Morningstar Fixed Income Style Box™ as of 12-31-17

Avg Eff Duration	4.80
Avg Eff Maturity	6.18
Avg Wtd Coupon	0.81
Avg Wtd Price	108.06

Credit Analysis: % Bonds as of 12-31-17

AAA	65	BB	0
AA	20	B	0
A	5	Below B	0
BBB	10	Not Rated	0

Risk Measures as of 03-31-18

	Port Avg	Rel BC Aggr	Rel Cat
3 Yr Std Dev	2.12	0.79	0.68
3 Yr Beta	0.51	—	0.68
3 Yr Alpha	-0.38	—	13.93

Management Company	Lincoln Investment Advisors Corporation
Web Site	www.lfg.com

LVIP SSgA Bond Index SAL6

Release Date
03-31-2018

Morningstar Category

Intermediate-Term Bond

Investment Strategy

The investment seeks to match as closely as practicable, before fees and expenses, the performance of the Bloomberg Barclays U.S. Aggregate Index.

The fund invests in a well-diversified portfolio that is representative of the domestic investment grade bond market. These investments include U.S. Treasury, agency, corporate bonds, mortgage-backed securities, asset-backed securities and commercial mortgage-backed securities. It invests at least 90% of its assets in bond securities that are held in the index.

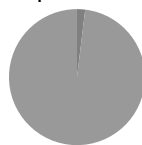
Volatility Analysis

Risk: Below Average

In the past, this investment has shown a relatively small range of price fluctuations relative to other investments. Based on this measure, currently more than two-thirds of all investments have shown higher levels of risk. Consequently, this investment may appeal to investors looking for a conservative investment strategy.

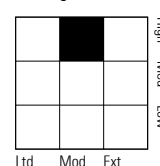
Portfolio Analysis

Composition as of 03-31-18



	% Assets
U.S. Stocks	0.0
Non-U.S. Stocks	0.0
Bonds	98.1
Cash	1.9
Other	0.0

Morningstar Fixed Income Style Box™ as of 12-31-17



Avg Eff Duration	6.10
Avg Eff Maturity	8.42
Avg Wtd Coupon	3.12
Avg Wtd Price	101.08

Top 5 Holdings as of 03-31-18

	% Assets
Dreyfus Treasury & Agency Csh Mgmt Instl	1.95
United States Treasury Notes 2.38% 08-15-24	1.13
United States Treasury Notes 1% 11-30-19	0.91
United States Treasury Notes 1.25% 08-31-19	0.87
United States Treasury Notes 2.75% 02-15-24	0.86

Credit Analysis: % Bonds as of 12-31-17

AAA	72	BB	0
AA	3	B	0
A	11	Below B	0
BBB	13	Not Rated	0

Total Number of Stock Holdings	0
Total Number of Bond Holdings	5179
Annual Turnover Ratio %	49.00
Total Fund Assets (\$mil)	3,015.96

Risk Measures as of 03-31-18

	Port Avg	Rel BC Aggr	Rel Cat
3 Yr Std Dev	2.72	1.01	1.03
3 Yr Beta	1.01	—	1.13
3 Yr Alpha	-0.35	—	-2.82

Operations

Fund Inception Date	04-30-08	Management Company	Lincoln Investment Advisors Corporation
Portfolio Manager(s)	Michael J. Brunell	Web Site	www.lfg.com

Vanguard Target Retirement Income SAEG

Release Date
03-31-2018

Morningstar Category

Target-Date Retirement

Investment Strategy

The investment seeks to provide current income and some capital appreciation.

The fund invests in other Vanguard mutual funds according to an asset allocation strategy designed for investors currently in retirement. Its indirect bond holdings are a diversified mix of short-, intermediate-, and long-term U.S. government, U.S. agency, and investment-grade U.S. corporate bonds; inflation-protected public obligations issued by the U.S. Treasury; mortgage-backed and asset-backed securities; and government, agency, corporate, and securitized investment-grade foreign bonds issued in currencies other than the U.S. dollar.

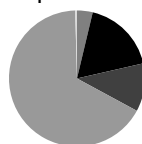
Volatility Analysis

Risk: Below Average

In the past, this investment has shown a relatively small range of price fluctuations relative to other investments. Based on this measure, currently more than two-thirds of all investments have shown higher levels of risk. Consequently, this investment may appeal to investors looking for a conservative investment strategy.

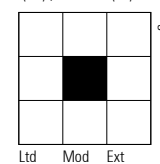
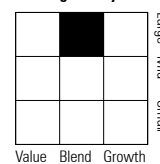
Portfolio Analysis

Composition as of 03-31-18



	% Assets
U.S. Stocks	17.7
Non-U.S. Stocks	11.5
Bonds	66.7
Cash	3.7
Other	0.4

Morningstar Style Box™ as of 03-31-18(EQ) ; 03-31-18(F-I)



Top 5 Holdings as of 03-31-18

	% Assets
Vanguard Total Bond Market II Idx Inv	37.38
Vanguard Total Stock Mkt Idx Inv	17.81
Vanguard Shrt-Term Infl-Prot Sec Idx Inv	16.78
Vanguard Total Intl Bd Idx Investor	16.11
Vanguard Total Intl Stock Index Inv	11.89

Morningstar Super Sectors as of 03-31-18

Cyclical	39.63
Sensitive	38.21
Defensive	22.15

Total Number of Holdings	6
Annual Turnover Ratio %	8.00
Total Fund Assets (\$mil)	16,676.76

Risk Measures as of 03-31-18

	Port Avg	Rel S&P 500	Rel Cat
3 Yr Std Dev	3.50	0.34	0.87
3 Yr Beta	0.52	—	0.88
3 Yr Alpha	0.18	—	-0.25

Operations

Fund Inception Date	10-27-03	Management Company	Vanguard Group Inc
Portfolio Manager(s)	William A. Coleman	Web Site	www.vanguard.com

Federated Government Ultrashort Duration SA4X

Release Date
03-31-2018

Morningstar Category

Ultrashort Bond

Investment Strategy

The investment seeks current income.

The fund's overall strategy is to invest in a portfolio of U.S. government securities and U.S. government agency securities (including mortgage-backed securities issued or guaranteed by U.S. government-sponsored enterprises (GSEs)) with an overall dollar-weighted average duration of one year or less. Duration measures the price sensitivity of a fixed-income security to changes in interest rates. Within the one-year duration constraint, the Adviser will seek to increase the fund's current income by lengthening or shortening portfolio duration based on its interest rate outlook.

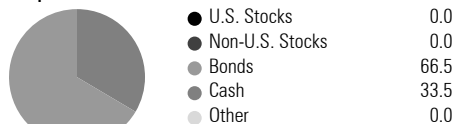
Volatility Analysis

Risk: Below Average

In the past, this investment has shown a relatively small range of price fluctuations relative to other investments. Based on this measure, currently more than two-thirds of all investments have shown higher levels of risk. Consequently, this investment may appeal to investors looking for a conservative investment strategy.

Portfolio Analysis

Composition as of 03-31-18



Top 5 Holdings as of 03-31-18

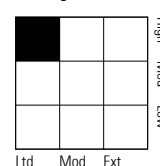
Security	% Assets
Federal National Mortgage Associatio 3% 01-25-37	3.74
Government National Mortgage	3.68
Asso 2.22% 01-20-65	
Government National Mortgage	3.65
Asso 2.22% 02-20-65	
Government National Mortgage	3.26
Asso 1.95% 09-20-62	
Government National Mortgage	3.12
Asso 2.07% 06-20-62	

Total Number of Stock Holdings	0
Total Number of Bond Holdings	196
Annual Turnover Ratio %	19.00
Total Fund Assets (\$mil)	826.03

Operations

Fund Inception Date 09-30-99
Portfolio Manager(s) Susan R. Hill

Morningstar Fixed Income Style Box™ as of 03-31-18



Avg Eff Duration	0.32
Avg Eff Maturity	2.45
Avg Wtd Coupon	2.14
Avg Wtd Price	100.16

Credit Analysis: % Bonds as of 03-31-18

AAA	100	BB	0
AA	0	B	0
A	0	Below B	0
BBB	0	Not Rated	0

Risk Measures as of 03-31-18

	Port Avg	Rel BC Aggr	Rel Cat
3 Yr Std Dev	0.30	0.11	0.67
3 Yr Beta	0.02	—	0.70
3 Yr Alpha	-0.14	—	-0.37

Management Company Federated Investment Management Company
Web Site www.federatedinvestors.com

Guaranteed Stable Value SV99

Release Date
03-31-2018

Morningstar Category

Stable Value

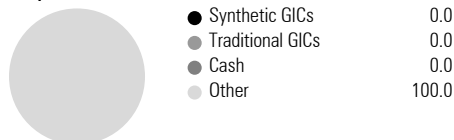
Investment Strategy

The primary objective is to maximize investment income while maintaining preservation of capital.

The portfolio is predominately invested in fixed income instruments diversified across asset classes, sectors, issuers and geography. The overall investment strategy is executed within the context of prudent asset / liability management and the constraints of the applicable laws and regulations.

Portfolio Analysis

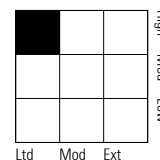
Composition as of 03-31-18



What do Stable Value Funds invest in?

Stable value funds tend to invest in high-quality bonds with short- to intermediate-term maturities. They also purchase insurance contracts which aim to provide price stability on a day-to-day basis. This guaranteed account is a group annuity contract with a guarantee of principal and interest provided by Lincoln.

Morningstar Fixed Income Style Box™ as of 03-31-18



Operations

Fund Inception Date 05-02-83
Total Fund Assets (\$mil) 15,033.41
Portfolio Manager(s) Management Team
Management Company Lincoln Investment Advisors Corporation
Web Site www.LincolnFinancial.com

Volatility Analysis

Risk: Below Average

In the past, this investment has shown a relatively small range of price fluctuations relative to other investments. Based on this measure, currently more than two-thirds of all investments have shown higher levels of risk. Consequently, this investment may appeal to investors looking for a conservative investment strategy.



The Lincoln National Life Insurance Company

Group variable annuity enrollment form

For use with:
Lincoln DirectorSM

Use this form only to enroll. If you are already enrolled visit LincolnFinancial.com to make changes or call 800-510-4015.

Employer/plan information

ABL/Abel HR Multi 401(k) and Savings Plan		
Employer/plan name	Plan ID#	Contract#

Employee information

Employee name (First, MI, Last, Suffix i.e., Jr., Sr.)		<input type="checkbox"/> Male	<input type="checkbox"/> Married
		<input type="checkbox"/> Female	<input type="checkbox"/> Not Married
Address	City	State	Zip
Email	Phone		
Date of birth (mm/dd/yyyy)	Date of hire (mm/dd/yyyy)		
Social Security number	Facility location		

If you do not make your own investment selections and if your employer has selected a target-date option as the plan's default investment option, your date of birth is required. If the date of birth is not provided, your account will be invested in an ultrashort bond investment option utilized in your plan.

Salary deferral agreement

I agree that my pay will be reduced by the dollar amount or percentage I have indicated below, and that this dollar amount or percentage will be contributed to the plan. This agreement will continue to be effective while I am employed, unless I change or terminate it. I acknowledge that I have read this entire agreement, understand it and agree to its terms. Select one of the following:

- I elect to defer a DOLLAR amount to the plan, per pay period: Pretax deferral \$ _____, Roth (after-tax) \$ _____
- I elect to defer a PERCENTAGE amount to the plan, per pay period: Pretax deferral _____%, Roth (after-tax) _____%
- I elect not to defer at this time.

Vanguard Target Retirement

Qualified Default Investment Account (QDIA) information

If you intend to take the responsibility for choosing and managing your own investments, you must complete the Investment selection section of this form. You understand that if you do not make an investment selection or the investment selection information is inaccurate or incomplete (e.g., the investment selection does not total 100%, you choose an option not available in the plan), or if you do not sign this form at the bottom of page 3, 100% of the contributions will be invested in the plan's default investment option selected by your employer.

Investment selection Please complete in full the Approach 1 OR Approach 2 section (not both) on the next page.

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Investment Selection Complete only Approach 1 or Approach 2.

Approach 1 (Convenient): Direct 100% to a single convenient portfolio option. Check only one.

Risk-based funds

- 100% (SA30) Vanguard LifeStrategy® Conservative Growth
- 100% (SA32) Vanguard LifeStrategy® Growth
- 100% (SA21) Vanguard LifeStrategy® Moderate Growth

Time-based funds

- 100% (SAV2) Vanguard Target Retirement 2020
- 100% (SAV3) Vanguard Target Retirement 2030
- 100% (SAV4) Vanguard Target Retirement 2040
- 100% (SAV5) Vanguard Target Retirement 2050
- 100% (SAEF) Vanguard Target Retirement 2060 Fund Investor Shares
- 100% (SAEG) Vanguard Target Retirement Income Fund Investor Shares

Approach 2 (Custom): Choose one or more investment options to create a custom portfolio.

Aggressive

- _____ % (SA4H) DFA US Targeted Value
- _____ % (SA94) Oppenheimer Developing Markets
- _____ % (SALC) SSgA Russell Small Cap Growth Index NL

Moderately Aggressive

- _____ % (SA11) American Funds EuroPacific Growth Fund®
- _____ % (SA1K) American Funds Growth Fund of America®
- _____ % (SA55) LVIP Clarion Global Real Estate
- _____ % (SAL5) LVIP SSgA International Index
- _____ % (SA27) LVIP SSgA S&P 500 Index
- _____ % (SALA) SSgA S&P MidCap® Index NL

Moderate

- _____ % (SADZ) Baird Core Plus Bond Fund Institutional Class
- _____ % (SA28) Invesco Growth and Income
- _____ % (SA30) Vanguard LifeStrategy® Conservative Growth
- _____ % (SA32) Vanguard LifeStrategy® Growth
- _____ % (SA21) Vanguard LifeStrategy® Moderate Growth

- _____ % (SAV2) Vanguard Target Retirement 2020
- _____ % (SAV3) Vanguard Target Retirement 2030
- _____ % (SAV4) Vanguard Target Retirement 2040
- _____ % (SAV5) Vanguard Target Retirement 2050
- _____ % (SAEF) Vanguard Target Retirement 2060 Fund Investor Shares

Moderately Conservative

- _____ % (SA92) LVIP BlackRock Inflation Protected Bond
- _____ % (SAL6) LVIP SSgA Bond Index
- _____ % (SAEG) Vanguard Target Retirement Income Fund Investor Shares

Conservative

- _____ % (SA4X) Federated Gov Ultrashort Duration
- _____ % (SV99) Guaranteed Stable Value

100% = Total

Important information

Residents of all states except Alabama, Arkansas, Colorado, District of Columbia, Florida, Kentucky, Louisiana, Maine, Maryland, New Jersey, New Mexico, Ohio, Oklahoma, Pennsylvania, Rhode Island, Tennessee, Virginia and Washington, please note: Any person who knowingly, and with intent to defraud any insurance company or other person, files or submits an application or statement of claim containing any materially false or deceptive information, or conceals, for the purpose of misleading, information concerning any fact material thereto, commits a fraudulent insurance act, which is a crime and may subject such person to criminal and civil penalties.

For Arkansas, Colorado, Kentucky, Maine, New Mexico, Ohio, Rhode Island, Tennessee residents only: Any person who, knowingly and with intent to injure, defraud or deceive any insurance company or other person, files an application for insurance or statement of claim containing any materially false information or conceals for the purpose of misleading, information concerning any fact material thereto commits a fraudulent insurance act, which is a crime and may subject such person to criminal and civil penalties, fines, imprisonment, or a denial of insurance benefits.

For Alabama and Louisiana residents only: Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or who knowingly presents false information in an application for insurance is guilty of a crime and may be subject to restitution, fines or confinement in prison, or any combination thereof.

For District of Columbia residents only: WARNING: It is a crime to provide false or misleading information to an insurer for the purpose of defrauding the insurer or any other person. Penalties include imprisonment and/or fines. In addition, an insurer may deny insurance benefits if false information materially related to a claim was provided by the applicant.

For Florida and New Jersey residents only: Any person who knowingly and with intent to injure, defraud, or deceive any insurer files a statement of claim or an application containing any false, incomplete, or misleading information is guilty of a felony of the third degree.

For Maryland residents only: Any person who knowingly or willfully presents a false or fraudulent claim for payment of a loss or benefit or who knowingly or willfully presents false information in an application for insurance is guilty of a crime and may be subject to fines and confinement in prison.

For Oklahoma and Pennsylvania residents only: Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance or statement of claim containing any materially false information or conceals, for the purpose of misleading, information concerning any fact material thereto commits a fraudulent insurance act, which is a crime and subjects such person to criminal and civil penalties.

For Washington residents only: Any person who knowingly presents a false or fraudulent claim for payment of a loss or knowingly makes a false statement in an application for insurance may be guilty of a criminal offense under state law.

Employee certification

By signing this form, I certify that:

- I have read, and I understand the investment information for the investment options I have selected.
- All personal information, including my Social Security number, is correct.
- I understand that if I do not make an investment selection, if my investment selection is inaccurate or incomplete, if my investment selection does not equal 100%, or if I do not sign this form, all contributions will be invested in the plan's default investment option selected by my employer.

Employee signature

Date (mm/dd/yyyy)

¹Transfers from the Guaranteed Stable Value Account may be subject to a 90-day equity wash.

*Lincoln Director*SM, a group variable annuity contract, is issued on variations of contract form 19476 and state variations and amendment forms AR-450A and AR-451A by The Lincoln National Life Insurance Company, Fort Wayne, IN, and distributed by Lincoln Financial Distributors, Inc., Radnor, PA, a broker-dealer. **The Lincoln National Life Insurance Company does not solicit business in the state of New York, nor is it authorized to do so. Contractual obligations are subject to the claims-paying ability of The Lincoln National Life Insurance Company.**

Products and features subject to state availability. Limitations and exclusions may apply.

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BENEFICIARY FORM

For use with:
Lincoln DirectorSM
Lincoln American Legacy RetirementSM
Lincoln DirectorSM in the state of New York
Lincoln American Legacy RetirementSM in the state of New York

For new and existing participants. Please return completed form to your Plan Sponsor and keep a copy for your files.

Plan Sponsor/plan information

Plan Sponsor/plan name _____ Plan ID# _____ Contract# _____

Employee information

Employee name (First, MI, Last, Suffix) _____

Address _____ City _____ State _____ Zip _____

Email _____ Phone _____

Date of birth (mm/dd/yyyy) _____ Date of hire (mm/dd/yyyy) _____

Social Security number _____ Facility location _____

Male Female
 Married Not married

Designation of beneficiary(ies)

Please check the appropriate box to designate each individual as either a primary beneficiary or a contingent beneficiary. If neither box is checked, the individual will be deemed to be a primary beneficiary. The following individual(s) will be my beneficiary(ies). If any primary or contingent beneficiary dies before me, his or her interest and the interest of his or her heirs will terminate completely, and the percentage share of any remaining beneficiary(ies) will be increased on a pro rata basis. If no primary beneficiary(ies) survives me, the contingent beneficiary(ies) will acquire the designated share of my eligible retirement plan balance. (Percentages must be in whole numbers only. The total of percentages for primary beneficiaries and contingent beneficiaries must each equal 100%.) **Note:** For additional beneficiaries, please attach additional copies of this form, as needed.

Primary beneficiary: Spouse Non-spouse

Name (First, MI, Last Suffix) _____ Social Security number _____ Percentage _____%

Address _____ City _____ State _____ Zip _____

Phone _____ Date of birth (mm/dd/yyyy) _____ Email _____

Primary or **Contingent beneficiary:** Spouse Non-spouse

Name (First, MI, Last Suffix) _____ Social Security number _____ Percentage _____%

Address _____ City _____ State _____ Zip _____

Phone _____ Date of birth (mm/dd/yyyy) _____ Email _____

Primary or **Contingent beneficiary:** Spouse Non-spouse

Name (First, MI, Last Suffix) _____ Social Security number _____ Percentage _____%

Address _____ City _____ State _____ Zip _____

Phone _____ Date of birth (mm/dd/yyyy) _____ Email _____

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Spousal consent Complete only if non-spouse beneficiary(ies) is named as primary beneficiary(ies)

Check here if you are a participant and do not have a living spouse.

I am the spouse of the participant named above. I hereby consent to the above designation of beneficiary. I understand that if anyone other than me is designated as primary beneficiary on this form, I am waiving any rights I may have to receive benefits under the plan when my spouse dies.

Spouse's signature (if required)

Date (mm/dd/yyyy)

Witness signature (Plan Sponsor or notary public)

Date (mm/dd/yyyy)

Notary seal

Notary's commission expiration date (mm/dd/yyyy)

Employee certification

By signing this form, I certify that all personal information, including my Social Security number, is correct.

Employee name (please print)

Employee signature

Date (mm/dd/yyyy)

Frequently asked questions**What is a beneficiary?**

You are required to name an individual who will inherit beneficial interest to your retirement account should you die before you have exhausted your account balance. Participants typically name their spouse as the primary beneficiary and their children and/or other relatives as contingent beneficiaries. Contingent beneficiaries inherit beneficial interest in the event your primary beneficiary predeceases you.

What happens if I do not file a designation of beneficiary for my retirement account?

If you haven't filed a designation of beneficiary, upon your death any vested account balances in your plan will be distributed in accordance with your plan's provisions in effect at that time. Generally, your account proceeds will be paid directly to your surviving spouse. If you are not married at the time of your death, your account balances will be paid to your estate.

How can I change the beneficiary on my account?

All changes to your beneficiary designation must be submitted to your local human resources representative. If you are naming a beneficiary other than your spouse, you may be required to obtain your spouse's consent.

One last point about beneficiary designations.

It's to your advantage to periodically review your beneficiary designation on file in the human resources department. Over time, life events may warrant a change to your designation(s). Be advised that the disposition of your account balance will be completed according to the beneficiary information provided to your Plan Administrator, regardless of other wishes or directions left in your will or with your estate executor.

Lincoln DirectorSM or Lincoln American Legacy Retirement[®], a group variable annuity contract, is issued on variations of contract form 19476 and state variations and amendment forms AR-450A and AR-451A by The Lincoln National Life Insurance Company, Fort Wayne, IN, and distributed by Lincoln Financial Distributors, Inc., Radnor, PA, a broker-dealer. **The Lincoln National Life Insurance Company does not solicit business in the state of New York, nor is it authorized to do so. Contractual obligations are subject to the claims-paying ability of The Lincoln National Life Insurance Company.**

Contracts sold in New York are issued on variations of contract form 19476NY and amendment forms AR-450A and AR-451A by Lincoln Life & Annuity Company of New York, Syracuse, NY. **Contractual obligations are subject to the claims-paying ability of Lincoln Life & Annuity Company of New York.**

Products and features are subject to state availability. Limitations and exclusions may apply.

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Investor profile survey

This brief quiz is designed to help you determine your potential tolerance for investment risk. First, circle your answer to each question. Then, tally your scores on the next page to determine your potential tolerance for risk.

SCORE

A How long will it be before you begin making withdrawals from your retirement account?

1 Less than 5 years

2 6 to 9 years

3 10 to 15 years

4 More than 15 years

B How old are you?

1 71 or older

2 61 to 70

3 46 to 60

4 45 or younger

C How long would your current cash and investments cover your monthly living expenses in the event of a financial emergency?

1 Less than 3 months

2 3 to 12 months

3 1 to 2 years

4 More than 2 years

D What percentage of your monthly income could you afford to invest?

1 Less than 5%

2 5% to 9%

3 10% to 30%

4 More than 30%

E How would you describe your level of investment experience?

1 I have never invested before.

2 I only invest in my Individual Retirement Account (IRA) and/or 401(k) plan.

3 I have a few investments in addition to my IRA and/or 401(k) plan.

4 I have many different investments in various asset classes.

F With which of the following statements do you most agree?

1 Preservation of principal is more important to me than long-term growth.

2 I want long-term growth, but I'm more concerned with avoiding losses.

3 I want to avoid losses, but I'm more concerned with long-term growth.

4 I'm willing to accept losses to potentially maximize long-term growth.

G If a friend, coworker or family member said preservation of principal is more important than long-term growth, how would you respond?

1 I strongly agree. My primary concern is minimizing risk.

2 I agree.

3 I disagree.

4 I strongly disagree. My primary concern is maximizing potential growth.

H Which statement best describes what you expect from your retirement account?

1 This is my nest egg. It must be preserved.

2 I'm seeking stable, steady investment growth.

3 I can handle losses if I have the opportunity for potential growth.

4 I won't need the money soon, so I can handle market fluctuations.

I Four hypothetical portfolios offer a range of potential gains or losses over a one-year period. Note that the portfolio with the potential for the highest gain also has the largest potential for loss. Which would you prefer to hold?

1 Portfolio 1: 9.0% potential gain or 5.5% potential loss

2 Portfolio 2: 10.6% potential gain or 8.8% potential loss

3 Portfolio 3: 12.5% potential gain or 13.0% potential loss

4 Portfolio 4: 14.0% potential gain or 15.0% potential loss

J If the value of your portfolio decreased by 20% in one year, how would you react?

1 I'd be very concerned and find another way to invest my money.

2 I'd be somewhat concerned and reconsider the aggressiveness of my portfolio.

3 I wouldn't be concerned about this temporary fluctuation.

4 I'd increase my investment in the portfolio because I expect long-term growth.

Now tally your scores. Each answer choice is assigned an equivalent point score. For example, if you answered 1 to Question A, your point score for that question would be 1.

Total your answers and review the following chart.

If your score was:	Your investor profile may be:
Under 16	Conservative
16 to 21	Moderately conservative
22 to 27	Moderate
28 to 33	Moderately aggressive
Over 33	Aggressive

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